

SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	<i>The actual hourly cost of your techs: 22%-30% of the rate you charge customers</i>		\$35/HR
BENEFITS	<i>The typical benefits load: 22-24% of wage</i>		24%
FULLY LOADED HOURLY COST	<i>Average tech hourly wage multiplied by one plus the benefit load: $35 \times (1 + .24) = 43.4$</i>		\$44
EXPECTED MARGIN	<i>A benchmark target—determine after you research and calculate your overhead.</i>		60%
HOURLY LABOR RATE	<i>Your fully loaded cost, divided by one minus your expected margin: $\\$44 / (1 - 60\%) = \\109.55</i>		\$109.55/HR

Truck Flat Rate Labor Guide

LL Leslie

A red circular graphic with a gradient, appearing as a stylized arrow or a partial circle, located to the right of the LL Leslie text.

Truck Flat Rate Labor Guide:

Equipment Improvement Report and Maintenance Summary for TARCUM Equipment ,1989 **Data Base**
Development of Automobile and Light Truck Maintenance. Volume I - Text and Appendixes A-D. Final Report
Donald A. Hurter,1978 **Automotive Engine Performance: Practice manual** Ken Layne,1993 *Motor Maintenance*
Data Book and Flat-rate Manual B. M. Ikert,1929 *Catalog of Copyright Entries. Third Series* Library of Congress.
Copyright Office,1977 **Truck Drayage Productivity Guide** University of Texas at Austin,University of South
Carolina,Tioga Group,2011 TRB s National Cooperative Freight Research Program NCFRP Report 11 Truck Drayage
Productivity Guide is designed to help improve drayage productivity and capacity while reducing emissions costs and port
area congestion at deepwater ports The guide includes suggestions designed to help shippers receivers draymen marine
terminal operators ocean carriers and port authorities address inefficiencies control costs and reduce associated
environmental impacts of truck drayage **Chilton's Motor Age Flat Rate and Service Manual** ,1939 *Marketing*
Research Report ,1962 Tax Guide for Commercial Fishermen , **Men's Preferences for Cotton, Wool and Other**
Fibers in Selected Clothing Items Daniel Bernard Levine,1958 **Handling Bales of Cotton in Public Warehouses** Jo
Brice Wilmeth,Charles Dickerson Bolt,1958 *Kiplinger's Personal Finance* ,1964-01 The most trustworthy source of
information available today on savings and investments taxes money management home ownership and many other personal
finance topics Statistical Supplement to Handling Bales of Cotton in Public Warehouses Charles Dickerson Bolt,Daris
Grover Lafferty,Goodloe Barry,Jo Brice Wilmeth,Joseph Edward Rickenbacker,Louis Ferdinand Herrmann,Margaret
Weidenhamer,Nicholas M. Thuroczy,Robert Vaughn Enochian,1958 When to Buy What; a Buying Calendar for Annual
Publications United States. Air Force. Air Force, 5th. Library Service Center,1961 Motor ,1928 Cost Comparison of
Five Institutional Food Delivery Systems James Joseph Karitas,1978 **The Commercial Car Journal** ,1926 **Motor**
Vehicles, Ed Ed., Basic Information Sources. June 1949 United States. Foreign and Domestic Commerce Bureau,1949
Cotton Handling Guide for Warehouse Managers and Foremen Jo Brice Wilmeth,1953 **Soldiers** ,1973

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http://www.frostbox.com/data/virtual-library/HomePages/U5_Ws2_V2_1_Answers.pdf

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