

Van Salesman

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Objective

As a Van Salesman, actively promoted and sold our range of FMCG products to existing and potential customers, built and maintained strong relationships with customers to understand their needs and preferences, and stayed updated on product features, benefits, and promotions to effectively communicate with customers.

Skills

Loading and unloading stock, Sales Techniques.

Work Experience

Van Salesman

Delta Corporation - 2004 - 2003

- Planned efficient routes to maximize sales and minimize travel time.
- Ensured accurate stock levels in the van and reported any discrepancies.
- Maintained accurate sales records and submitted daily sales reports.
- Delivered buy orders and informed current clients of the latest products.
- Retained old/existing customers & identified/sold to new outlets and added to the existing customer base.
- Followed daily procedures & administration steps to have smooth sales operations.
- Routed and delivered strategies, and reduced fuel and operational costs by a percentage.

Van Salesman

Delta Corporation - 2000 - 2000

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- Routed and delivered strategies, and reduced fuel and operational costs by a percentage.

Education

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Roman Wölfel



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