

## Environmental Scanning:

Gathering Information

### External

Natural Environment:  
Resources and climate

Societal Environment:  
General forces

Task Environment:  
Industry analysis

### Internal

Structure:  
Chain of command

Culture:  
Beliefs, expectations, values

Resources:  
Assets, skills, competencies, knowledge

## Strategy Formulation:

Developing Long-range Plans

### Mission

Reason for existence

### Objectives

What results to accomplish by when

### Strategies

Plan to achieve the mission & objectives

### Policies

Broad guidelines for decision making

## Strategy Implementation:

Putting Strategy into Action

### Programs

Activities needed to accomplish a plan

### Budgets

Cost of the programs

### Procedures

Sequence of steps needed to do the job

## Evaluation and Control:

Monitoring Performance

### Performance

Actual results

Feedback/Learning: Make corrections as needed

# Wheelen And Hunger Strategic Management

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