

Social Psychology 2533-002

Exam Two Group Study Guide

Respond to the following items, number according to this sheet. Submit completed study guide to Blackboard. Please do not submit only answers; keep the questions in the documents.

- 1) **What are the three goals of social perception according to lecture?**
Explain others behavior (e.g. emotion), predict, and control
- 2) **Explain how physical appearance influences impressions. Discuss differences between “baby face” and “power face” and implications each might have for how the person is perceived.**
Instant impressions are hard to shake. A baby face has round, big eyes; a round face, and smooth skin. Whereas a power face has small eyes, low eyebrows, angular chin, and wrinkled skin. A baby face is perceived as innocent, immature and nurturing or in need of nurturing (helpless). And a power face is perceived as dominant, mature and responsible.
- 3) **What is a behavioral script? Give an example.**
A behavioral script enables us to anticipate the goals, behaviors and outcomes likely to occur in a particular setting and they help us to understand other peoples actions. Ex: the “first date” script
- 4) **What is nonverbal communication and what are the four basic channels?**
Nonverbal communication is unspoken language using facial expressions and body language. The four basic channels include, eye contact, facial expressions, body language (position, posture, movement), and touching.
- 5) **What is mind perception?**
The process by which people attribute humanlike mental states to various animate and inanimate objects, including other people.
- 6) **Explain cultural variations in primary emotions (think facial expressions; class and book!) and adaptive significance of identifying emotions (book!)**
In many cultures, a smile is a smile and a frown is a frown and people all over the world are able to identify all of these emotions. Although, people are 9% more accurate at judging facial expressions from their own national, race, ethnic, or regional groups.
- 7) **What are some applications of technology that can read emotions? (In class video!)**
Emotion enabled, wearable glasses could help individuals who are visually impaired read the faces of others; it could help individuals on the autism spectrum interpret emotions (something that they really struggle with); cars sensing that the driver is tired
- 8) **What is the best indicator of deception according to lecture? What kind of body movements may indicate deception (In class videos!)? Do we have an accurate sense of our ability to catch lies?**
Body language is the best indicators of deception. Body movements like being turned

Target Exam Ii Social Psychology Study Guide Answers

Jessica J Manson



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Table of Contents Target Exam Ii Social Psychology Study Guide Answers

1. Understanding the eBook Target Exam Ii Social Psychology Study Guide Answers
 - The Rise of Digital Reading Target Exam Ii Social Psychology Study Guide Answers
 - Advantages of eBooks Over Traditional Books
2. Identifying Target Exam Ii Social Psychology Study Guide Answers
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Target Exam Ii Social Psychology Study Guide Answers
 - User-Friendly Interface
4. Exploring eBook Recommendations from Target Exam Ii Social Psychology Study Guide Answers
 - Personalized Recommendations
 - Target Exam Ii Social Psychology Study Guide Answers User Reviews and Ratings
 - Target Exam Ii Social Psychology Study Guide Answers and Bestseller Lists
5. Accessing Target Exam Ii Social Psychology Study Guide Answers Free and Paid eBooks
 - Target Exam Ii Social Psychology Study Guide Answers Public Domain eBooks
 - Target Exam Ii Social Psychology Study Guide Answers eBook Subscription Services
 - Target Exam Ii Social Psychology Study Guide Answers Budget-Friendly Options
6. Navigating Target Exam Ii Social Psychology Study Guide Answers eBook Formats
 - ePub, PDF, MOBI, and More
 - Target Exam Ii Social Psychology Study Guide Answers Compatibility with Devices
 - Target Exam Ii Social Psychology Study Guide Answers Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Target Exam Ii Social Psychology Study Guide Answers
 - Highlighting and Note-Taking Target Exam Ii Social Psychology Study Guide Answers
 - Interactive Elements Target Exam Ii Social Psychology Study Guide Answers
8. Staying Engaged with Target Exam Ii Social Psychology Study Guide Answers

- Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Target Exam Ii Social Psychology Study Guide Answers
9. Balancing eBooks and Physical Books Target Exam Ii Social Psychology Study Guide Answers
- Benefits of a Digital Library
 - Creating a Diverse Reading Collection Target Exam Ii Social Psychology Study Guide Answers
10. Overcoming Reading Challenges
- Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Target Exam Ii Social Psychology Study Guide Answers
- Setting Reading Goals Target Exam Ii Social Psychology Study Guide Answers
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Target Exam Ii Social Psychology Study Guide Answers
- Fact-Checking eBook Content of Target Exam Ii Social Psychology Study Guide Answers
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
- Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
- Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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