

Individual or Team Name
Address
Phone

Date

Potential Sponsor's Name
Job Title
Company Name
Address

Dear (Sponsor):

Opening:

State your reasons for writing to them, identify the sponsorship for which you would like to receive consideration, and indicate how the contact was made.

Body:

Describe why you should be considered for sponsorship and how the company can benefit from serving as your sponsor. Give concrete examples of results, experiences, accomplishments and goals that will make the company want to sponsor you. Refer the potential sponsor to your attached resume for additional information.

Closing:

Thank the individual for his or her time. List where and when they can reach you, and when you will call to discuss further details.

Sincerely,

(Signature)

Type your name or team name

Sporting Event Sponsorship Letter

**Wakiuru Wamwara, John E
Spillan, Charles M Onchoke**



Sporting Event Sponsorship Letter:

Sports Sponsorship John A. Fortunato, 2013-08-14 This book focuses on how the sponsorship of sports works the costs the goals evaluation and selection of the property a sponsor chooses how to activate a sponsorship how to create a brand association public relations and brand image possibilities Anything is possible in a sponsorship it is simply what the sponsor and the property can agree to during their negotiations There is for example the opportunity for product category exclusivity no competing brand at a particular location With the audience being harder to reach because of technology sponsorship continues to be a viable way to obtain brand exposure and better connect a brand with a consumer With global sponsorship spending totaling more than 51 billion it is clear that many companies see this as an important promotional communication strategy Instructors considering this book for use in a course may request an examination copy here *Event Management: For Tourism, Cultural, Business and Sporting Events* Lynn Van der Wagen, Lauren White, 2018-04-01 Event Management specifically written for the Diploma of Event Management and Advanced Diploma of Event Management is a comprehensive resource for anyone wanting to build their expertise in professional event management This edition adopts a scaffold learning pedagogy helping students move through the material logically and efficiently while building on their understanding of tourism cultural business and sporting events *Sport Facility & Event Management* Thomas J. Aicher, Brianna L. Newland, Amanda L. Paule-Koba, 2019-03-08 Sport Facility and Event Management provides readers with a working knowledge of how to manage sport facilities and how to plan manage implement and evaluate sport events The text integrates timely theoretical insights with real world practicality and application affording readers a strong foundation in facility and event management The authors focus on a broad range of facilities and events from community recreation facilities to large venues reflecting the diversity of the industry *Sport Sponsorship Insights* Norm O'Reilly, Gashaw Abeza, Mark Harrison, 2021-09-14 Sponsorship is a vital area of contemporary sport business This book offers a concise and practice focused introduction to sport sponsorship including an explanation of key concepts a survey of the key tools required to be a successful practitioner and insights into real world practice from authors with extensive industry and academic experience Covering sport at all levels from professional to grassroots and including international cases and examples throughout the book demonstrates that sport sponsorship works if done correctly Drawing on the latest cutting edge research it introduces the core principles of sport sponsorship and shows how to get maximum value at each stage of the sponsorship process from plan to activation servicing and evaluation for sponsor property or agency Requiring no prior knowledge of sport sponsorship and full of real world examples of best practice this is the perfect primer for any student or industry professional looking to improve and deepen their understanding of this core element of modern sport business

Managing Sport Events T. Christopher Greenwell, Leigh Ann Danzey-Bussell, David J. Shonk, 2024-06-26 Running a sport event whether it is an international competition or local youth tournament requires acute knowledge and the ability to

plan organize promote lead and communicate effectively And no other text prepares students for the task as effectively as Managing Sport Events Third Edition With HKPropel Access While other texts in this space stray into the area of facility management Managing Sport Events keeps its focus where it should be by providing a thorough grounding of the entire event management process Beginning with an overview of event conception and development the text then moves into the principal planning areas of budgeting marketing promotion sponsorships and legal and risk management Later chapters focus on key operational areas such as staffing event services and logistics and event day management and it closes with postevent details and evaluation The third edition includes new and updated content that incorporates plenty of contemporary real life examples Insights into how event management has been affected by COVID 19 and by the emergence of social media sustainability efforts and diversity equity and inclusion DEI initiatives All new content addressing the role of brand ambassadors social media influencers and nontraditional media in promoting events and encouraging fan engagement An updated discussion of event sponsorships and how sport organizations are implementing creative activation strategies pre event and game day deliverables and the latest technologies to maximize exposure and measure effectiveness An expanded discussion of contracts and other legal considerations such as compliance with the Americans with Disabilities Act ADA An expanded section outlining how principles of project management can be used to effectively plan events New industry profiles that provide insights into key players and noteworthy happenings in event management Related online activities delivered through HKPropel provide robust learning opportunities for students A brand new semester long project in which students plan prepare produce and evaluate a fictional pickleball tournament as well as compile a formal event management plan handbook Scenario based activities in which students make a decision and then see the implications of their choice Mini case studies for each chapter with questions to test comprehension Sample contracts that represent common agreements encountered in event management Practicing and aspiring professionals working in parks and recreation tourism hospitality and sport organizations at all levels youth high school college amateur minor league professional and international will find this book a valuable reference in their roles as event managers Blending traditional business tenets of sport management with the distinct aspects of event management Managing Sport Events Third Edition prepares readers to manage events with efficiency and ease so that fans and participants alike have lasting game day memories Note A code for accessing HKPropel is not included with this ebook but may be purchased separately

The Sports Event Management and Marketing Playbook Frank Supovitz, Robert Goldwater, 2024-10-15 Authoritative and accessible textbook on how to successfully plan and execute live sports events with helpful learning aids included throughout This Third Edition of The Sports Event Management and Marketing Playbook is a timely and practical guide on how to successfully plan and deliver live sports events combining time proven processes and techniques with the many best practices tools and trends that have emerged in every facet of this expanding highly visible and ever innovating industry since the Second Edition was published in 2014 The

book is structured as a step by step guide on how to begin the development creation and planning for a sports event and continues through management marketing production and ultimately the post event evaluation processes Real life illustrative case studies called Sideline Stories to elucidate key concepts are included throughout the text Each chapter concludes with a convenient summary called Post play Analysis to aid in information retention along with relevant skill building questions exercises called Coach s Clipboard instructors can use as student assignments Written by two respected and experienced industry practitioners in the sports event business The Sports Event Management and Marketing Playbook includes information on Revenue streams ranging from ticket sales sponsorship advertising and merchandise to participation fees grants and donations The event sponsor relationship covering what event organizers really want from sponsors and vice versa Guest management from selling tickets to hotel management and what to do if tickets are not selling Unexpected events including safety and security concerns and how to react to emergencies and crises efficiently and effectively Media partnerships covering how to campaign for attention and talk to the media With accessible and comprehensive coverage of the subject The Sports Event Management and Marketing Playbook serves as an excellent learning aid for students in advanced undergraduate and Masters courses in Sports Event Management Sports Marketing Hospitality Management and Sports Industry Management Part of The Wiley Event Management Series **Event Management for Sports** Mr. Rohit Manglik,2024-04-16 EduGorilla Publication is a trusted name in the education sector committed to empowering learners with high quality study materials and resources Specializing in competitive exams and academic support EduGorilla provides comprehensive and well structured content tailored to meet the needs of students across various streams and levels

International Sports Law and Business Aaron N. Wise,Bruce S. Meyer,1997-05-23 This comprehensive three volume set focuses on the legal and business aspects of sports in the United States and abroad The authors have presented the subject matter from a practical and pragmatic perspective yet with analytical precision and attention to fine points of detail International Sports Law and Business is composed of five parts Part I deals with the law and business of sports in the United States with the primary emphasis on the legal aspects of professional sports Part II deals with the internationalization of sports from various perspectives principally North American team sports Part III explores the law and business of sports in 18 non U S jurisdictions andndash subject matter hardly covered in other sources if at all Part IV treats the legal and to some extent business aspects of broadcasting and sports both in the United States and in selected foreign jurisdictions Part V focuses upon sports marketing in its various forms in the United States as well as its international perspectives This easy to read work is unmatched in that it covers subjects not addressed or only tangentially addressed in other works presents insiders perspectives on the subject matter and focuses extensively on international aspects of sports law and business in connection with many different subjects Among its exhibits International Sports Law and Business includes a World League of American Football Standard Player Contract form a sample World League of American Football Acquisition and Operation

Agreement Statute of Court of Arbitration for Sport and Regulations It also includes a comprehensive index Its unique coverage and practical features make International Sports Law and Business a critical reference for agents attorneys and other practitioners involved in international sports law or handling a trust where one or more of the assets is sports related or considering expanding an existing practice area Those involved in the study of sports law will also appreciate this high quality work The Routledge Handbook of Mega-Sporting Events and Human Rights William Rook, Daniela

Heerdt, 2023-10-04 The Routledge Handbook of Mega Sporting Events and Human Rights is the first book to explore in depth the topic of mega sporting events MSEs and human rights offering accounts of adverse human rights impacts linked to MSEs while considering the potential for promoting human rights in and through the framework of these events Drawing on the contributions of an international group of leading researchers practitioners and advocates the book introduces key concepts in human rights and considers how they relate to ethical social managerial and governance issues in contemporary MSEs from inclusion and welfare to corruption and sustainability It examines the role of key stakeholders in the delivery of MSEs including organising committees sport governing bodies governments athletes sponsors and broadcasters as well as the role of activists and advocates and presents historical and contemporary case studies of human rights as an active issue in MSEs The book provides new perspectives on human rights as a lens for understanding modern sport and as a guiding principle for responsible sport that protects the interests of individuals and communities as well as offering guidance on best practice It is essential reading for all advanced students researchers practitioners policymakers and stakeholders with an interest in organisation and delivery of MSEs as well as general sport management sport policy sport governance the ethics of sport event management political science development studies ethical business or the significance of sport in wider society

Chapter 28 of this book is freely available as a downloadable Open Access PDF at <http://www.taylorfrancis.com> under a Creative Commons Attribution Non Commercial No Derivatives CC BY NC ND 4.0 license *Doing Business in Kenya*

Wakiuru Wamwara, John E Spillan, Charles M Onchoke, 2023-02-21 A deep dive into a success story in African business development this book provides a multi layered perspective on the realities of doing business in Kenya The book s detailed information about the economic social technological and cultural dimensions of Kenyan society enables a greater understanding of the major issues affecting business development and actionable recommendations clarify the possible paths to starting and developing a business venture in Kenya Given Africa s heterogeneity it cannot be perfectly represented by one country Still Kenya closely mirrors Africa s major economic trends and cultural values understanding Kenya s business landscape provides invaluable skills to do business throughout Africa Businesspeople policymakers investors students and scholars will value this book s in depth first hand knowledge to help them make informed decisions about doing business in Africa or Kenya specifically **Legacy, Sustainability and CSR at Mega Sport Events** Pierre Lienhard, Holger

Preuss, 2014-07-05 The UEFA European Football Championship 2008™ EURO 2008 was the largest sports event ever

organized in Switzerland The host nations Austria and Switzerland emphasized the sustainability of the event Through their analysis the authors argue that well known principles of sustainability and policy were not uniformly implemented for the EURO 2008 Nonetheless this book shows how in Switzerland a legacy was created through the implementation of corporate governance and social responsibility policies by UEFA the Swiss Government and the Swiss Football Association This book offers an unprecedented resource for sports practitioners and researchers It provides a wealth of data based on the study of existing scholarly literature key strategic and conceptual documents as well as exclusive interviews with high level executives involved in the organization of EURO 2008 Risk Management for Events Julia Rutherford Silvers,William

O'Toole,2020-12-27 Risk Management for Events is a comprehensive and practical guide that supports academic and professional development programs to prepare individuals for entering or advancement in the international events industry Events of all types are produced every day for all manner of purposes attracting all sorts of people Creating and managing the environment in which these people will gather carries with it awesome responsibilities legal ethical and financial To provide a safe and secure setting and to operate in a manner that ensures that the hosting organizations or individuals achieve their objectives in a proper and profitable way event risk management must be fully integrated into all event plans and throughout the event management process This new edition has been revised and updated to include New case studies and examples from a wide range of international destinations and different types of events Updated statistics and data throughout New content on emergent risk on site decision making terrorism and public health including the COVID 19 pandemic and corruption within events Updated online material including a case study archive and weblinks to useful resources This will be an invaluable resource for all those studying events management **Sales and Revenue Generation**

in Sport Business David J. Shonk,James F. Weiner,2021-10-20 Sales and Revenue Generation in Sport Business provides a comprehensive overview of the many ways in which sport organizations generate revenues across all avenues and segments of the industry Readers will learn a practical approach to sales and how to apply the method for a successful career

Routledge Handbook of Sports Sponsorship Alain Ferrand,Luigino Torrigiani,Andreu Camps i Povill,2006-12-05 Illustrated throughout with sport specific case studies this book presents a wide range of perspectives on sports sponsorship A unique quality is its clear guide to the legal issues associated with marketing copyright and contracts **Tax Preferences**

for Collegiate Sports,2010-04 Colleges and universities generally qualify for preferential treatment under the federal income tax because their educational mission has important benefits for the public The large sums generated through advertising and media rights by schools with competitive sports programs raise the questions of whether those sports programs have become side businesses for schools and if they have whether the same tax preferences should apply to them as to schools in general This report compares athletic departments share of revenue from commercial sources with that of the rest of the schools activities to assess the degree of their commercialization It also discusses the benefits of

intercollegiate sports programs Charts and tables **Event Sponsorship and Fundraising** Tom Lunt,Eva Nicotra,2018-11-03 Securing sponsorship and other sources of funding for events is becoming increasingly competitive making differentiation and delivery vital Event Sponsorship and Fundraising explores this complex area of event management drawing on both experiential marketing and consumer behaviour theories and developing critical insights on the dynamics of successful event sponsorship Its coverage includes professional guidance on prospecting for sponsors brand activation and evaluation as well as advice on relationship management proposal writing and pitching to potential sponsors Event Sponsorship and Fundraising places each of these concepts at the heart of the Integrated Marketing Communications Mix alongside cutting edge literature on the topic Written by two highly experienced industry practitioners both of which now teach on two of the UK s leading event management degree courses and supported by a comprehensive set of online resources this book is an invaluable go to resource for event management students tutors and professionals alike *Sport in the City* Chris Gratton,Ian Henry,2002-09-09 This book covers the significance of sport in economic cultural and political terms It discusses the theory and practice of sports related policy for urban development **Governance in Sport** Bonnie Tiell,Kerri Cebula,2021 Governance in Sport Analysis and Application With Web Resource examines governance within sport organizations Learn legal foundations and agency functions at multiple levels and examine industry sectors including sport wagering and esports The web resource includes 12 in depth modern case studies **Principles and Practice of Sport Management with Navigate Advantage Access** Lisa Pike Masteralexis,2023-06-15 Principles and Practice of Sport Management provides students with the foundation they need to prepare for a variety of sport management careers Intended for use in introductory sport management courses at the undergraduate level the focus of this text is to provide an overview of the sport industry and cover basic fundamental knowledge and skill sets of the sport manager as well as to provide information on sport industry segments for potential employment and career opportunities The Army Lawyer ,1990

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