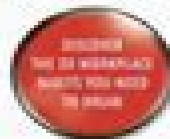


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Speaking Being Bruce Hyde, Drew Kopp, 2019-08-06 *Speaking Being* Werner Erhard Martin Heidegger and a New Possibility of Being Human is an unprecedented study of the ideas and methods developed by the thinker Werner Erhard In this book those ideas and methods are revealed by presenting in full an innovative program he developed in the 1980s called The Forum available in this book as a transcript of an actual course led by Erhard in San Francisco in December of 1989 Since its inception Erhard's work has impacted the lives of millions of people throughout the world Central to this study is a comparative analysis of Erhard's rhetorical project The Forum and the philosophical project of Martin Heidegger Through this comparative analysis the authors demonstrate how each thinker's work sometimes parallels and often illuminates the other The dialogue at work in The Forum functions to generate a language which speaks being That is The Forum is an instance of what the authors call ontological rhetoric a technology of communicating what cannot be said in language Nevertheless what does get said allows those participating in the dialogue to discover previously unseen aspects of what it currently means to be human As a primary outcome of such discovery access to creating a new possibility of what it is to be human is made available The purpose of this book is to show how communication of the unspoken realm of language speaking being is actually accomplished in The Forum and to demonstrate how Erhard did it in 1989 Through placing Erhard's language use next to Heidegger's thinking presented in a series of Sidebars and Intervals alongside The Forum transcript the authors have made two contributions They have illuminated the work of two thinkers who independently developed similar forms of ontological rhetoric while working from very different times and places Hyde and Kopp have also for the first time made Erhard's extraordinary form of ontological rhetoric available for a wide range of audiences from scholars at work within a variety of academic disciplines to anyone interested in exploring the possibility of being for human beings From the Afterword I regard *Speaking Being* as an enormously important contribution to understanding Heidegger and Erhard The latter has received far too little serious academic attention and this book begins to make up for that lack Moreover the book's analysis of Heidegger's thought is among the best that I have ever read I commend this book to all readers without reservation Michael E Zimmerman Professor Emeritus University of Colorado Boulder

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EDITORIAL REVIEWS From Publishers Weekly Goldsmith an executive coach to the corporate elite pinpoints 20 bad habits that stifle already successful careers as well as personal goals like succeeding in marriage or as a parent Most are common behavioral problems such as speaking when angry which even the author is prone to do when dealing with a teenage daughter's belly ring Though Goldsmith deals with touchy feely material more typical of a self-help book such as learning to listen or letting go of the past his approach to curing self-destructive behavior is much harder edged For instance he does not suggest sensitivity training for those prone to voicing morale deflating sarcasm His advice is to stop doing it To stimulate behavior change he suggests imposing fines e.g. 10 for each infraction asserting that monetary penalties can yield results by lunchtime While Goldsmith's advice applies to everyone the highly successful audience he targets may be the least likely to seek out his book without a direct order from someone higher up As he points out they are apt to attribute their success to their bad behavior Still that may allow the less successful to gain ground by improving their people skills first Jan 2 Copyright © Reed Business Information a division of Reed Elsevier Inc All rights reserved This text refers to the Hardcover edition From Booklist By now

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