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great ways to engage your customers through the social web Social CRM is an evolving tool to help you engage your customers interact with them and develop deeper relationships This handy guide teaches you how to make the most of it whether your business is a small shop or a large corporation In a friendly easy to understand style it explains how you can create new marketing communications and develop smart applicable content that produces results from your online community You ll learn to use data to drive results create social Key Performance Indicators for different business units and a great deal more Today s consumer uses technology to select relationships with companies this book teaches business owners how to use social CRM to create relationships that customers want to maintain Explains how to integrate social media into your CRM mix Shows how to use data and information gathered through social sites Helps you develop social KPIs and create content that gets results from your online community Social CRM For Dummies helps businesses large and small use social media to develop and maintain productive customer relationships

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The Internet For Dummies John R. Levine, Margaret Levine Young, 2011-11-02 The latest update to a perennial bestseller gets you up and running on the Internet Now in its lucky thirteenth edition this peerless book has outsold and outlasted all the competition Veteran authors John Levine and Margaret Young return with an updated road map to both the online tools and resources that have defined the Internet for years as well as all the new things that keep Internet users interested You ll not only find a lot of the basics presented in a straightforward and friendly style you ll also get the latest on social networking security and much more The authors begin with an overview of all things Internet related and branch into vital topics such as keeping personal information secure and protecting your kids online You ll gain valuable insight to web browsers search options online shopping and personal finance tools Before you know it you ll know how to use Internet tools to find stream download or share music video and photos Helpful advice on staying in touch walks you through setting up and using online e mail chat and social networking sites Introduces you to what s online how to

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