



ELDAR SHAFIR, EDITOR



# The Behavioral Foundations of Public Policy



# The Behavioral Foundations Of Public Policy

**Eldar Shafir**



## **The Behavioral Foundations Of Public Policy:**

The Behavioral Foundations of Public Policy Eldar Shafir, 2013 Includes bibliographical references and index The Behavioral Foundations of Public Policy Eldar Shafir, 2013-01-10 An interdisciplinary look at the behavioral roots of public policy from the field's leading experts In recent years remarkable progress has been made in behavioral research on a wide variety of topics from behavioral finance labor contracts philanthropy and the analysis of savings and poverty to eyewitness identification and sentencing decisions racism sexism health behaviors and voting Research findings have often been strikingly counterintuitive with serious implications for public policymaking In this book leading experts in psychology decision research policy analysis economics political science law medicine and philosophy explore major trends principles and general insights about human behavior in policy relevant settings Their work provides a deeper understanding of the many drivers cognitive social perceptual motivational and emotional that guide behaviors in everyday settings They give depth and insight into the methods of behavioral research and highlight how this knowledge might influence the implementation of public policy for the improvement of society This collection examines the policy relevance of behavioral science to our social and political lives to issues ranging from health environment and nutrition to dispute resolution implicit racism and false convictions The book illuminates the relationship between behavioral findings and economic analyses and calls attention to what policymakers might learn from this vast body of groundbreaking work Wide ranging investigation into people's motivations abilities attitudes and perceptions finds that they differ in profound ways from what is typically assumed The result is that public policy acquires even greater significance since rather than merely facilitating the conduct of human affairs policy actually shapes their trajectory The first interdisciplinary look at behaviorally informed policymaking Leading behavioral experts across the social sciences consider important policy problems A compendium of behavioral findings and their application to relevant policy domains

**Proceedings of the 4th Annual Civic Education Conference (ACEC 2022)** Dede Iswandi, Dwi Iman Muthaqqin, Baeihaqi, Pitria Sopianingsih, Nida Mujahidah Fatimah, Sri Maesaroh, Akhmad Fauzi, Sarah Fadilah Zein, Diexy Inkha Pradana, 2023-08-26 This is an open access book The development of the industrial revolution era 4.0 and society 5.0 changed the ways of thinking and pedagogical practices in Civic Education toward a critical digital pedagogy In this context pedagogical practices focus on both community and collaboration It remains open to the development of diverse information ways of communication and collaboration across cultural and political boundaries various perspectives in formulating definitions and solving problems It further requires instructional practices to use some applications beyond traditional educational institutions and contemporary digital technology in learning Therefore it is necessary to reprogram civic education in Indonesia within the framework of Critical Digital Pedagogy practice to shape students becoming good citizens in the digital era The Fourth Annual Civic Education Conference is an interdisciplinary and multidisciplinary platform that aims to bring leading experts educators policymakers researchers lecturers teachers and

students to examine and take strategic roles in developing Critical Digital Pedagogy and its implications for civic education

Welcome to the 4th International Annual Civic Education Conference ACEC 2022      *After the Protests Are Heard* Sharon D Welch, 2020-01-14 When the protests are over a guide to creating long lasting social change beyond the barricades From the Women s March in D C to BlackLivesMatter rallies across the country there has been a rising wave of protests and social activism These events have been an important part of the battle to combat racism authoritarianism and xenophobia in Trump s America However the struggle for social justice continues long after the posters and megaphones have been packed away After the protests are heard how can we continue to work toward lasting change This book is an invaluable resource for anyone invested in the fight for social justice Welch highlights examples of social justice work accomplished at the institutional level From the worlds of social enterprise impact investing and sustainable business *After the Protests Are Heard* describes the work being done to promote responsible business practices and healthy cooperative communities The book also illuminates how colleges and universities educate students to strive toward social justice on campuses across the country such as the Engaged Scholarship movement which fosters interactions between faculty and students and local and global communities In each of these instances activists work from within institutions to transform practices and structures to foster justice and equality *After the Protests Are Heard* confronts the difficult reality that social change is often followed by spikes in violence and authoritarianism It offers important insights into how the nation might more fully acknowledge the brutal costs of racism and the historical drivers of racial injustice and how people of all races can contain such violence in the present and prevent its resurgence in the future For many members of the social justice community the real work begins when the protests end *After the Protests Are Heard* is a must read for everyone interested in social justice and activism from the barricades and campuses to the breakrooms and cubicles      *Behavioral Public Choice Economics and the Law* Eric C. Ip, 2022-10-20 This book provides an accessible introduction to the emerging field of behavioral public choice economics and the law This field studies how public officials lawmakers and judges fall prey to their own biases and heuristics and how constitutions and judicial doctrines can be structured to mitigate these cognitive shortcomings Written lucidly in plain language this book is invaluable to all students scholars and general readers interested in behavioral economics law and economics and political economy      **Economic Injustice and the Rhetoric of the American Dream** Luke Winslow, 2017-07-24 Our economic arrangements require a persuasive story that can explain who is rich who is poor and why This story shapes our attitudes toward what is just and unjust this story dispenses power to some and withholds it from others and the deeply political and paradoxical nature of this story presents a valuable site of rhetorical inquiry *Economic Injustice and the Rhetoric of the American Dream* fills an important scholarly gap by connecting the need to make sense of economic arrangements with the rhetoric of the American Dream Luke Winslow examines how the rhetoric of the American Dream has emerged as a dominant cultural touchstone in oscillation with a widespread shift to individualistic explanations

for economic arrangements the arrival of neoliberalism growing levels on inequality and dismal rates of economic mobility By developing the tools of rhetorical and ideological criticism this book explores the American Dream in relation to religious economic educational and political institutions ranging from Prosperity Theology to the candidacy and election of Donald Trump Recommended for scholars in Communication Economics Political Science and Religious Studies Making and Implementing Public Policy Catherine Bochel,Hugh Bochel,2017-10-11 This brand new text examines power and inequalities and how these are central to our understanding of how policies are made and implemented It introduces the concepts and theoretical approaches that underpin the study of the policy process reflects upon key developments and applies these the practice of policy formulation and implementation *Designing Public Policies* Michael Howlett,2023-12-22 The third edition of this highly regarded book provides a concise and accessible introduction to the principles and elements of policy design in contemporary governance It examines in detail the range of substantive and procedural policy instruments that together comprise the toolbox from which governments choose tools to resolve policy problems and the principles and practices that lead to their use Guiding readers through the study of the many different kinds of instruments used by governments in carrying out their tasks adapting to and altering their environments this book Considers the principles and practices behind the selection and use of specific types of Instruments in contemporary government and arrangements of policy tools esp procedural tools and policy portfolios Evaluates in detail the merits demerits and rationales for the use of specific organization regulatory financial and information based tools and the trends visible in their use Examines key issues such as policy success and failure and the role of design in it policy volatility and risk management through policy design how behavioural research can contribute to better policy designs and the micro calibrations of policies and their importance in designs and outcomes Addresses the issues not only surrounding individual tools but also concerning the evolution and development of instrument mixes their relationship to policy styles and the challenges involved in their re design as well as the distinction between design and non design Providing a comprehensive overview of this essential component of modern governance and featuring helpful definitions of key concepts and further reading this book is essential reading for all students of public policy administration and management *The Behavioural Finance Revolution* Riccardo Viale,Shabnam Mousavi,Barbara Alemanni,Umberto Filotto,2018 Financial markets are complex Regulators strive to predict ways in which they can malfunction and create rules to prevent this from happening yet behavioural impacts are often overlooked This book explores how behavioural finance can go hand in hand with traditional methods to help banks and regulators create better policies It also demonstrates how the behavioural finance revolution has opened the way to a more integrated approach to the analysis of economic phenomena *Meta-Regulation in Practice* F.C. Simon,2017-06-26 Based on a seventeen year study of the Australian energy industry and via the lens of Niklas Luhmann s systems theory Meta Regulation in Practice argues that normative meta regulatory theory relies on unrealistic assumptions of stakeholder morality and rationality Meta

regulation in practice appears to be most challenged in a complex and contested environment the very environment it is supposed to serve best

**Routledge Handbook of Policy Design** Michael Howlett, Ishani Mukherjee, 2018-07-17 Uniting theoretical bases and advancements in practice the Routledge Handbook of Policy Design brings together leading experts in the academic field of policy design in a pioneering effort of scholarship Each chapter provides a multi topic overview of the state of knowledge on how why where or when policies are designed and how such designs can be improved These experts address how a new emphasis on effective policy design has re emerged in public policy studies in recent years and clarify the role of historical policy decisions policy capacities and government intentions in promoting a design orientation towards policy formulation and policy making more generally They examine many previously unexplored aspects of policy designs and designing activities which focus upon analyzing and improving the sets of policy tools adopted by governments to correct policy problems Ranging from the fundamentals of policy design and its place in greater policy studies to new questions regarding policy design content and effectiveness to contemporary design trends such as the use of digital tools and big data the Routledge Handbook of Policy Design is a comprehensive reference for students and scholars of public policy public administration and public management government and business

**Handbook of Engineering Systems Design** Anja Maier, Josef Oehmen, Pieter E. Vermaas, 2022-07-30 This handbook charts the new engineering paradigm of engineering systems It brings together contributions from leading thinkers in the field and discusses the design management and enabling policy of engineering systems It contains explorations of core themes including technical and socio organisational complexity human behaviour and uncertainty The text includes chapters on the education of future engineers the way in which interventions can be designed and presents a look to the future This book follows the emergence of engineering systems a new engineering paradigm that will help solve truly global challenges This global approach is characterised by complex sociotechnical systems that are now co dependent and highly integrated both functionally and technically as well as by a realisation that we all share the same climate natural resources a highly integrated economical system and a responsibility for global sustainability goals The new paradigm and approach requires the re designing of engineering systems that take into account the shifting dynamics of human behaviour the influence of global stakeholders and the need for system integration The text is a reference point for scholars engineers and policy leaders who are interested in broadening their current perspective on engineering systems design and in devising interventions to help shape societal futures

Big Data, Databases and "Ownership" Rights in the Cloud Marcelo Corrales Compagnucci, 2019-11-02 Two of the most important developments of this new century are the emergence of cloud computing and big data However the uncertainties surrounding the failure of cloud service providers to clearly assert ownership rights over data and databases during cloud computing transactions and big data services have been perceived as imposing legal risks and transaction costs This lack of clear ownership rights is also seen as slowing down the capacity of the Internet market to thrive Click through

agreements drafted on a take it or leave it basis govern the current state of the art and they do not allow much room for negotiation. The novel contribution of this book proffers a new contractual model advocating the extension of the negotiation capabilities of cloud customers thus enabling an automated and machine readable framework orchestrated by a cloud broker. Cloud computing and big data are constantly evolving and transforming into new paradigms where cloud brokers are predicted to play a vital role as innovation intermediaries adding extra value to the entire life cycle. This evolution will alleviate the legal uncertainties in society by means of embedding legal requirements in the user interface and related computer systems or its code. This book situates the theories of law and economics and behavioral law and economics in the context of cloud computing and takes database rights and ownership rights of data as prime examples to represent the problem of collecting outsourcing and sharing data and databases on a global scale. It does this by highlighting the legal constraints concerning ownership rights of data and databases and proposes finding a solution outside the boundaries and limitations of the law. By allowing cloud brokers to establish themselves in the market as entities coordinating and actively engaging in the negotiation of service level agreements (SLAs) individual customers as well as small and medium sized enterprises could efficiently and effortlessly choose a cloud provider that best suits their needs. This approach which the author calls plan like architectures endeavors to create a more trustworthy cloud computing environment and to yield radical new results for the development of the cloud computing and big data markets.

*The History and Theory of Rhetoric* Luke Winslow, James A. Herrick, 2025-08-19. By tracing the traditional progression of rhetoric from the Greek Sophists to contemporary theorists this updated eighth edition gives students a conceptual framework for evaluating and practicing persuasive writing and speaking in a wide range of settings including written visual and digital media. Through an expansive historical purview the book illustrates how persuasive public discourse performs essential social functions and shapes our societies drawing on the ideas of many of history's greatest thinkers and theorists. This new edition includes an integrated exploration of non Western rhetorics an updated account of contemporary rhetoric and an enhanced analysis of rhetorical theory in a digital age. Known for its clear writing style and contemporary examples throughout *The History and Theory of Rhetoric* emphasizes the relevance of rhetoric to today's students. This revised edition serves as a core textbook for rhetoric courses in both English and communication programs covering both the historical tradition of rhetoric and contemporary rhetoric studies. A suite of online resources including a detailed instructor's manual PowerPoint slides and videos from Dr Winslow can be found on the Instructor and Student Resources website at [www.routledgelearning.com/historyofrhetoric](http://www.routledgelearning.com/historyofrhetoric).

*The New Psychology of Leadership* S. Alexander Haslam, Stephen D. Reicher, Michael J. Platow, 2025-11-03. This groundbreaking book provides a comprehensive and compelling introduction to the field of leadership that is jam packed with theoretical and practical insights derived from a wealth of applied scientific research conducted by the authors and their colleagues around the world over the last four decades. The book starts from the premise that leadership is never just about

leaders Instead it is about leaders and followers who are joined together as members of a social group that provides them with a sense of shared social identity Leadership is understood as the process through which leaders work with followers to create represent advance and embed this sense of shared social identity The new edition of this bestselling book captures the breadth and depth of ongoing research from around the world that speaks to the power of social identity as a basis for both effective leadership and engaged followership This approach is highlighted in case studies from the COVID 19 pandemic and as a way of understanding the rise fall and resurgence of Donald Trump The book also discusses practical applications that show how leaders can create advance represent and embed social identity in ways that are beneficial not only for group engagement and performance but also for health and well being Drawing on real world examples and rich data sources this book will appeal to academics researchers and students of psychology business and management as well as to practitioners policy makers and anyone interested in the workings of leadership influence and power Regulating Risks in the European

Union Maria Weimer,Anniek de Ruijter,2017-10-05 A growing body of EU law and regulation is preoccupied with the protection of EU citizens from health and environmental risks Which chemicals are safe and should be allowed on the market How should the EU respond to public health emergencies such as Ebola and other infectious diseases Regulatory responses to these questions confront deep uncertainty limited knowledge and societal contestation In a time where the use of scientific expertise in EU policy making is particularly contested this book offers a timely contribution to both the academic and policy debate on the role of specialised expertise in EU public decision making on risk and technology as well as on its intertwinement with executive power It draws on insights from law governance political sciences and science and technology studies bringing together leading scholars in this field Contributions are drawn together by a shared theoretical perspective namely by their use of co production as an analytical lens to study the intricate interplay between techno scientific expertise and EU executive power By so doing this collection produces highly original insights into the development of the EU administrative state as well as into the role of regulatory science in its construction This book will be useful to scholars practitioners and policy makers working on risk regulation and the role of expertise in public decision making *Public*

*Financial Management in the European Union* Marta Postuła,2022-04-19 This book reveals how to create efficient institutions and coordinate policy on a transnational scale to ensure that European Union integration can best meet social needs It offers a combined technocratic and humanist perspective on the discussion of public financial management The state as part of its public policy should seek to preserve our social and environmental values yet there are mounting imbalances in society which point to the growing role of the state in minimising them Under such circumstances it is worth reflecting on how new challenges could require updated more complex formulas to deal with crises in current times and for social and economic policy making by states and the European Union generally which would ensure their compatibility with the world financial markets The work offers an in depth and unique performance analysis of European Union institutions compared to the



national entities of EU Member States It contributes to the ongoing debate on global public goods and the processes involved in managing their provision Further it discusses public finance management instruments indicating their historical evolution in practice and their effectiveness measured with the Human Development Index The author presents a proposal of how to manage global European and national public goods across three areas environmental protection transnational infrastructure projects and social policy The book analyses public financial management instruments used during the recent pandemic making a distinction between regular and emergency instruments and assessing their effectiveness in specific economic situations This will be of interest to researchers and students of economics and finance as well as decision makers and practitioners from governments international organisations and specific non governmental organisations concerned with issues of public finance management

**Race on the Brain** Jonathan Kahn, 2017-11-07 Of the many obstacles to racial justice in America none has received more recent attention than the one that lurks in our subconscious As social movements and policing scandals have shown how far from being postracial we are the concept of implicit bias has taken center stage in the national conversation about race Millions of Americans have taken online tests purporting to show the deep invisible roots of their own prejudice A recent Oxford study that claims to have found a drug that reduces implicit bias is only the starkest example of a pervasive trend But what do we risk when we seek the simplicity of a technological diagnosis and solution for racism What do we miss when we locate racism in our biology and our brains rather than in our history and our social practices In *Race on the Brain* Jonathan Kahn argues that implicit bias has grown into a master narrative of race relations one with profound if unintended negative consequences for law science and society He emphasizes its limitations arguing that while useful as a tool to understand particular types of behavior it is only one among several tools available to policy makers An uncritical embrace of implicit bias to the exclusion of power relations and structural racism undermines wider civic responsibility for addressing the problem by turning it over to experts Technological interventions including many tests for implicit bias are premised on a color blind ideal and run the risk of erasing history denying present reality and obscuring accountability Kahn recognizes the significance of implicit social cognition but cautions against seeing it as a panacea for addressing America's longstanding racial problems A bracing corrective to what has become a common sense understanding of the power of prejudice *Race on the Brain* challenges us all to engage more thoughtfully and more democratically in the difficult task of promoting racial justice

**Handbook of Field Experiments** Esther Duflo, Abhijit Banerjee, 2017-03-21 *Handbook of Field Experiments* provides tactics on how to conduct experimental research also presenting a comprehensive catalog on new results from research and areas that remain to be explored This updated addition to the series includes an entire chapter on field experiments the politics and practice of social experiments the methodology and practice of RCTs and the econometrics of randomized experiments These topics apply to a wide variety of fields from politics to education and firm productivity providing readers with a resource that sheds light on timely issues such as robustness and external validity

Separating itself from circumscribed debates of specialists this volume surpasses in usefulness the many journal articles and narrowly defined books written by practitioners Balances methodological insights with analyses of principal findings and suggestions for further research Appeals broadly to social scientists seeking to develop an expertise in field experiments Strives to be analytically rigorous Written in language that is accessible to graduate students and non specialist economists

*Assessing the Impact of Foreign Aid* Viktor Jakupec,Max Kelly,2015-11-10 Assessing the Impact of Foreign Aid Value for Money and Aid for Trade provides updated information on how to improve foreign aid programs exploring the concept and practice of impact assessment within the sometimes unproblematic approaches advocated in current literature of value for money and aid for trade Contributors from multi lateral agencies and NGOs discuss the changing patterns of Official Development Assistance and their effects on impact assessment providing theoretical political structural methodological and practical frameworks discussions and a theory practice nexus With twin foci of economics and policy this book raises the potential for making sophisticated and coherent decisions on aid allocation to developing countries Addresses the impact of aid for trade and value for money rather than its implementation Discusses the changing patterns of Official Development Assistance and their effects on impact assessment providing theoretical political structural methodological and practical frameworks discussions and a theory practice nexus Assesses the effects and implications of the value for money and aid for trade agendas Highlights economic issues

The book delves into The Behavioral Foundations Of Public Policy. The Behavioral Foundations Of Public Policy is a crucial topic that needs to be grasped by everyone, from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into The Behavioral Foundations Of Public Policy, encompassing both the fundamentals and more intricate discussions.

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    - Chapter 2: Essential Elements of The Behavioral Foundations Of Public Policy
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  6. In chapter 5, the author will draw a conclusion about The Behavioral Foundations Of Public Policy. This chapter will summarize the key points that have been discussed throughout the book.
- This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of The Behavioral Foundations Of Public Policy.

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