# of Content Strategy

Scott Abel and Rahel Anne Bailie





The Content Wrangler

# **The Language Of Content Strategy Rahel Anne Bailie**

Ann Rockley, Charles Cooper, Scott Abel

### The Language Of Content Strategy Rahel Anne Bailie:

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Content Strategy at Work Margot Bloomstein, 2012-01-25 Content is king and the new kingmaker and your message needs to align with your model and metrics and other mumbo jumbo right Whether you re slogging through theory or buzzwords there s no denying content strategy is coming of age But what s in it for you And if you re not a content strategist why should you care Because even if content strategy isn t your job content s probably your problem and probably more than you think You or your business has a message you want to deliver right You can deliver that message through various channels and content types from Tweets to testimonials and photo galleries galore and your audience has just as many ways of engaging with it So many ways so much content so where s the problem That is the problem And you can measure it in time creativity money lost opportunity and the sobs you hear equally from creative directors project managers and search engine marketing specialists The solution is content strategy and this book offers real world examples and approaches you can adopt no matter your role on the team Put content strategy to work for you by gathering this book into your little hands and gobbling up never before seen case studies from teams at Johns Hopkins Medicine MINI Icebreaker and more Content Strategy at Work is a book for designers information architects copywriters project managers and anyone who works with visual or verbal content It discusses how you can communicate and forge a plan that will enable you your company or your client get that message across and foster better user experiences Presents a content strategy framework and ways to implement in both in house marketing departments and consultancies Includes case studies interviews and lessons learned from retail apparel network television business to business automotive non profit and higher ed brands Details practical sales techniques to sell content strategy and use content strategy processes to sell other services and larger projects Elements of Content Strategy Erin Kissane, 2011 Explore content strategy s roots and quickly learn not only how it s done but how you can do it well The Content Strategy Toolkit Meghan Casey, 2015-06-06 In this essential guide Meghan Casey outlines a step by step approach for doing content strategy from planning and creating your content to delivering and managing it Armed with this book you can confidently tackle difficult activities like telling your boss or client what s wrong with their content getting the budget to do content work and aligning stakeholders on a common vision Reading The Content Strategy Toolkit is like having your own personal consulting firm on retainer with a complete array of tools and tips for every challenge you ll face In this practical and relevant guide you ll learn how to Identify problems with your content and persuade your bosses it s worth the time and resources to do it right Make sense of your business environment and understand your audience Get stakeholders aligned on business goals and user needs Set your content strategy and decide how to measure success Create maintain and govern on strategy content You ll learn to control your content and not have it control you From the Franklin Institute Philadelphia ..., Content Strategy for the Web Kristina Halvorson, 2009-09-25 If your website content is out of date off brand and out of control you re missing a huge opportunity to engage convert and retain customers online Redesigning your home page won t help Investing in a new content management

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