Lesson - 3

Proposal/Offer & Acceptance

Definition: Sec.2 (a)

"When one person signifies to another his willingness to do or to abstain from doing anything, with a view to obtaining the assent of the other to such act or abstinence he is said to make a proposal".

From the above definition of proposal, the following features emerge: -

It must be an expression of willingness to do or to abstain from doing something - Thus, it may involve a 'positive act' or an abstinence' (refrain from doing).

Example

- Positive Act: 'A' offers to sell his car to 'B' for Rs. 1,00,000
- Abstinence: 'A' offers not to file a suit against 'B' if the latter pays 'A' the outstanding amount of Rs. 1,00,000.
- 1. It must be made to another person. There can be no 'proposal' by a person to himself
- It must be made with a view to obtain the assent of that other person to such act or abstinence. Thus, a mere Statement of intention is not a proposal.
- 3. The offer must be definite
- The offer must be communicated to the offeree.
- The person making the offer is called the 'offeror' or the 'preposer' and the person to whom it is made is called the 'offeree'.

Kinds of Offer



Express / Implied

An offer, which is expressed by words, written or spoken, is called an express offer. An offer expressed by conduct is an 'implied offer'.

Example

Express Offer: 'A' offers to' sell his car to 'B' for Rs. 1.00.000.

Implied Offer: When a transport company runs a' bus on a particular route, it is an implied offer from Transport Company to carry passengers for a certain fare.

Specific / General

An offer made to a specific person or a particular group of persons is called a Specific offer. It can be accepted only by that person or that 'particular group to whom it is made.

Excample:

"A" offered to buy certain goods from "B". The offer is to a definite person "B". Therefore, a purchase from "X" instead of "B", will not give rise to a valid contract (Boulton Vs Jones).

An offer made to the world at large or public in general is a general offer. It can be accepted by anyone who fulfils the terms of the offer (Carlill Vs Carbolic Smoke Ball Co).

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Dan Holme, Alistair Matthews

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Milutinovic, 2012-12-06 In their project order to establish technical prerequisites for efficient electronic business and education on the Internet appropriate system support is needed as a vital condition for maximization of both short term and long term profits Electronic Business and Education Recent Advances in Internet Infrastructures discusses current research topics in the domain of system support for e business and e education on the Internet and stresses the synergistic interaction of these two components Attention is given to both scientific and engineering issues Electronic Business and Education Recent Advances in Internet Infrastructures is suitable as a secondary text for a graduate level course and as a reference for researchers and practitioners in industry particularly in the area of e business and e education on the Internet There is no longer any question that the Internet and electronic communication are the major new tools for collaborative advances in the creation of new knowledge and in future learning Excerpt from Foreword by Robert C Richardson Nobel Laureate 1996 Cornell University USA Outlook 2002 McGraw-Hill Education, Thomas Cain, 1999-07 This book is written to help you master Microsoft Outlook for Windows The text takes you step by step through the Outlook features that you re likely to use in both your personal and business life Pref Windows Operating System Fundamentals Crystal Panek, 2019-10-24 A clear and concise resource the ideal guide to Windows for IT beginners Windows Operating System Fundamentals covers everything you need to know about Windows 10 Learn to master the installation process and discover the cool new features of Windows 10 including Edge Cortana and more And because this book follows the Windows Server Operating System Fundamentals MTA Certification it is perfect for IT professionals who are new to the industry and need an entry point into IT certification This book covers the basics of the Windows operating system from setting up user accounts to using the start menu running applications and setting up internet access You ll be prepared to upgrade a computer to Windows 10 and to master the basic

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