# Target Market Analysis?

It is important to remember that there are steps that can guide you to write your analysis. You need to start your market segmentation for your analysis.

#### Who Do You Want to Target?

You need to have a marketing plan. Study your product first. What are the features of your products? Who are the people who can use your product?

#### Geographics

This is important in order for you to check if your products are accessible to them or if they need your product catalog based on their locations.

#### Demographics

Demographics is a study and research of a group of people or populations through characteristics. You can start here.

#### Psychographics

This is more into asking why customers behave the way they do, why they stop going to a certain store, and other whys.

#### Analyze Your Data

Once you have gathered the data of your customers, you can now start analyzing. You can recognize similarities and dissimilarities in the data.

#### Decision

Make sure that your target market can afford your products. Evaluate how your target market can reach you. Are your products accessible to this audience?

## **Target Market Report Example**

**A Loxley** 

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