

Van Salesman

ROBERT SMITH

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Objective

As a Van Salesman, actively promoted and sold our range of FMCG products to existing and potential customers, built and maintained strong relationships with customers to understand their needs and preferences, and stayed updated on product features, benefits, and promotions to effectively communicate with customers.

Skills

Loading and unloading stock, Sales Techniques.

Work Experience

Van Salesman

Delta Corporation - 2004 - 2003

- Planned efficient routes to maximize sales and minimize travel time.
- Ensured accurate stock levels in the van and reported any discrepancies.
- Maintained accurate sales records and submitted daily sales reports.
- Delivered buy orders and informed current clients of the latest products.
- Retained old/existing customers & identified/sold to new outlets and added to the existing customer base.
- Followed daily procedures & administration steps to have smooth sales operations.
- Routed and delivered strategies, and reduced fuel and operational costs by a percentage.

Van Salesman

Delta Corporation - 2000 - 2000

- Planned efficient routes to maximize sales and minimize travel time.
- Ensured accurate stock levels in the van and reported any discrepancies.
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- Retained old/existing customers & identified/sold to new outlets and added to the existing customer base.
- Followed daily procedures & administration steps to have smooth sales operations.
- Routed and delivered strategies, and reduced fuel and operational costs by a percentage.

Education

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AN Whitehead



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The Resume.Com Guide to Writing Unbeatable Resumes Warren Simons, Rose Curtis, 2003-08-22 The nation's 1 online resume service offers its exclusive advice on how to craft a winning resume The Resume com Guide to Writing Unbeatable Resumes draws upon the author's considerable expertise as well as the vast Resume com database to arm job seekers with Sample resumes for every profession and job category at every level from entry level to executive A comprehensive database of keywords arranged by industry Electronic job hunting advice and strategies with tips on how to make any resume stand out online A detailed Before After resume trouble shooting worksheet Job seekers will also find an exciting added value with this essential text With the purchase of this book they'll be able to receive a free resume consultation with one of Resume com's career consultants The Sample Case, 1923 *Adweek*, 1996 Vols for 1981 include four special directory issues

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Managerial Discretion and Performance in China Hagen Wülferth, 2013-04-17 The theoretical and empirical literature to date has fallen short of reaching a consensus as to whether granting more managerial discretion to managers tends to enhance not alter or diminish organizational performance the discretion puzzle This book aims to build a bridge between these contradictory results by synthesising principal agent theory stewardship theory and managerial discretion theory into a new empirically validated model Using a representative sample of double blind interviews with managers of 467

firms in China and applying partial least squares path modelling PLS the study identifies a potential cause of the discretion puzzle the failure of the extant literature to account for granularity in the way that managers use their discretion This generates far reaching implications for theoretical and empirical research as well as practical recommendations for managing managers in multinationals and Chinese companies

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Sales Management ,1966-04 **Boating** ,1966-01 **Shoe and Leather Reporter** ,1929

Popular Mechanics ,1981-03 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it s practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle The Iron Age ,1919

CMJ New Music Report ,1999-02-15 CMJ New Music Report is the primary source for exclusive charts of non commercial and college radio airplay and independent and trend forward retail sales CMJ s trade publication compiles playlists for college and non commercial stations often a prelude to larger success

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web the secrets of droon is a children s fantasy series written by tony abbot and illustrated by david merrell with over 40 books none much longer than a hundred pages the series is intended to get children to continue reading after one book

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web plot overview eric hinkle neal kroger and julie rubin are three friends who accidentally discover a magical world called droon accessed via a rainbow staircase in eric s basement closet there they meet keeah the princess of droon who is a wizard and galen longbeard the first wizard of droon

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web jun 1 1999 three of the kids go down a secret staircase and enter the world of droon here they meet up with a fourth friend who lives in droon they have adventures and are instrumental in saving droon