

2024 APAC EDITION



# Vault Guide to the **TOP 15 CONSULTING FIRMS**

GET THE INSIDE SCOOP ON THE BEST CONSULTING FIRMS TO WORK FOR  
IN THE ASIA-PACIFIC REGION

Kaitlin McManus



# Vault Guide Consulting 2015

**Dirk Lippold**



## **Vault Guide Consulting 2015:**

**Vault Guide to the Top 50 Management and Strategy Consulting Firms, 2014 Edition** VAULT, [Vault Guide to Technology Careers](#) Tod Emko,2004 This new Vault guide takes an inside look at careers in this all important and continually growing sector of the economy Vault provides an overview of industry trends and career paths an analysis of tech education options and an insider guide to the hiring process for technology careers *Offshore* Jamie Peck,2017-03-09 Offshore outsourcing the movement of jobs to lower wage countries is one of the defining features of globalization Routine blue collar work has been going offshore for decades but the digital revolution beginning in the 1990s extended this process to many parts of the service economy too Politically controversial from the beginning offshoring is conventionally seen as a threat to jobs wages and economic security in higher income countries having become synonymous with the dirty work of globalization Even though the majority of corporations make some use of offshore outsourcing fearful of negative publicity most now choose to manage these activities in a discreet manner Partly as a result the global sourcing business reckoned to be worth more than 120 billion largely operates under the radar its ocean spanning activities in low cost labour arbitrage being poorly documented and poorly understood *Offshore* is the first sustained investigation of the workings of the global sourcing industry its business practices its market dynamics its technologies and its politics The book traces the complex transformation of the worlds of global sourcing from its origins in the new international division of labour in the 1970s through the rapid growth of back office economies in India and the Philippines since the 1990s to the development of nearshore markets in Latin America and Eastern Europe Recently this evolving process of geographical and organizational restructuring has included experiments in backshoring within low cost ex urban locations in the United States and a wave of software enabled automation which threatens to remove labour from many back offices altogether In these and other ways the offshore revolution continues [Opening Strategy](#) Richard Whittington,2019-03-21 Strategy is becoming more open more transparent and more inclusive *Opening Strategy* tells the story of how corporate strategists and strategy consultants have worked since the middle of the last century to open up the strategy process First strategic planning then strategic management and now open strategy have all brought more people into the strategy process and provided more strategic information for the benefit of both business and society at large Informed by interviews with corporate strategists and consultants at leading firms such as General Electric and McKinsey Co and drawing on the historical archives of strategy s pioneers this book provides vivid insights into the trials and tribulations of practice change in the strategy profession Above all it stresses the hard work of the little recognized and sometimes eccentric individuals who have been leaders in practice change By building on a wide range of illustrations covering both successes and failures the book draws out general lessons for practice innovation in strategy Those studying the topic will be able to set standard strategy techniques in historical and social context and develop new areas for investigation while practising executives and consultants should gain a sense of how

to innovate in strategy and how not to *Einführung in das Consulting* Dirk Lippold, 2022-02-07 Die Beratungsbranche ist die Wunschbranche der meisten Hochschulabsolventen mit wirtschaftswissenschaftlichem Hintergrund. Doch warum ist die Consulting Profession eigentlich so faszinierend? Was spricht für den Einsatz von Unternehmensberatern? Welchen Nutzen welchen Mehrwert bieten Beratungsleistungen überhaupt? Warum wächst der Beratungsmarkt immer noch deutlich schneller als die Wirtschaft als Ganzes? Und wo kann man überhaupt Consulting studieren? Was ist der ideale Weg in die Beratung? Welches sind die Voraussetzungen um einen Einstiegsjob als Unternehmensberater zu bekommen? Welche Qualifikationen sind gefragt? Welche Hochschulen bieten dafür die besten Chancen? Dieses Buch beantwortet diese und ähnliche Fragen und gibt damit einen fundierten Einstieg in die professionelle Unternehmensberatung **Grundlagen der**

**Unternehmensberatung** Dirk Lippold, 2019-11-18 Das Lehrbuch gibt einen fundierten Einstieg in die Beratungsbranche und vermittelt die wichtigsten Managementtools und Techniken. Mit einem klaren didaktischen Aufbau, vielen Beispielen aus der Praxis und Übungsaufgaben gibt der Autor seine Erfahrungen weiter. Aus dem Inhalt: Grundlagen und Nutzen der Unternehmensberatung, Konzeption und Gestaltung der Unternehmensberatung, Marketing und Vertrieb der Unternehmensberatung, Leistung und Technologie der Unternehmensberatung, Personal und Management der Unternehmensberatung, Controlling und Organisation der Unternehmensberatung. *Grundlagen der Unternehmensberatung* hat als der Titel verspricht. Es ist ein Grundlagenbuch, ein sehr fundiertes und breit gefächertes, obendrein studierst Du Unternehmensberatung meist einen systematischen Blick auf die Architektur einer Beratung werfen oder suchst ein Basiswerk für Consultants, dann ist Lippolds Werk ein klarer Lesetipp. Jede einzelne Seite ist die Lektüre wert. Dr. Christopher Schulz, Unternehmensberater *Die Unternehmensberatung* Dirk Lippold, 2022-06-21 Dieses Standardwerk für angehende und praktizierende Unternehmensberater. Lendonk, das den konzeptionellen Ansatz in der Unternehmensberatung begründet, hat behandelt in sechs Kapiteln umfassend die grundlegenden Konzepte und Methoden von Beratungsunternehmen. Aufgrund der besonderen Dynamik der Beratungsdisziplin wurde die vierte Auflage nicht nur vollständig bearbeitet und aktualisiert, sondern angesichts der besonderen Anforderungen der Digitalisierung auch wesentlich erweitert. Die bewährte Struktur, die sich an den wesentlichen Erfolgsfaktoren des Beratungsgeschäfts orientiert, ist geblieben. Somit ist jedes Kapitel in sich abgeschlossen und kann quasi als Buch im Buch betrachtet werden. Auf diese Weise ist es möglich, das Grundlagenwerk einerseits als Fundament einer Consulting Lehre und andererseits als Handbuch und Glossar für viele Fragen und Aufgabenstellungen in der täglichen Beratungspraxis zu benutzen. Hierzu zählt die Entwicklung von Gestaltungskonzepten für die strategische Ausrichtung, ebenso wie die Professionalisierung von Marketing und Vertrieb, von Personalgewinnung, Einsatz und Bindung von Controlling und Organisation sowie die qualitätsorientierte Leistungserstellung. Kurzum: die Beherrschung der Erfolgsfaktoren des Beratungsgeschäfts. Der Autor im Interview zu diesem Band: <https://www.consulting.de/hintergruende-interviews/einzelansicht/der-trend-zum-productized-consulting-ist-sicherlich>

nicht mehr aufzuhalten **USKP Review - Volume B (Edisi 2)** Dr. Prianto Budi Saptono, Ak, CA, MBA, 2022-05-20 Buku USKP Review Volume B Edisi 2 ini merupakan buku yang dibuat untuk mengulas mereview soal soal yang pernah diujikan pada periode periode sebelumnya Ulasan yang diberikan tidak hanya sekadar jawaban atas pertanyaan pertanyaan pilihan ganda soal essay maupun studi kasus pengisian SPT tetapi diuraikan juga penjelasan yang komprehensif sehingga memperluas wawasan pengetahuan para pembaca baik itu peserta USKP konsultan pajak dan siapapun yang tengah meningkatkan kompetensi mereka di bidang perpajakan Ada empat bab yang diuraikan dalam buku USKP Review Volume B Edisi 2 ini Bab pertama seputar pemahaman mengenai konsultan pajak baik itu pengertian persyaratan di Indonesia ujian atau penyetaraan tingkat sertifikasi konsultan pajak hak dan kewajiban konsultan pajak penyelenggaraan sertifikasi konsultan pajak komposisi soal USKP dan bagaimana menggunakan buku ini Bab dua tentang soal USKP tingkat A dan mengupas jawaban serta penjelasan terkait dengan jawaban tersebut Untuk membantu pembaca dalam memahami materi jawaban dan penjelasan dilengkapi dengan tabel dan atau gambar Selain itu juga membuat pembaca menjadi tidak jenuh

Gründung einer Unternehmensberatung Sebastian Göse, Markus Reihlen, 2017-06-01 Das Buch behandelt die Herausforderungen rund um die Gründung einer Unternehmensberatung Dabei werden alle Schritte von der Gründung bis hin zum Akquisitionsprozess von Kunden anhand eines Beratungsunternehmens simuliert Auch besondere Umstände wie der Bruch der beiden Gründer und die Umbenennung der Unternehmensberatung werden thematisiert Die Bearbeiterinnen und Bearbeiter der Case Study unterstützen dabei den Protagonisten bei der Frage welche Möglichkeiten es für die Unternehmensberatung nach dem Streit der Gründer gibt und wie das Unternehmen gerettet werden kann Dazu werden durch ein umfangreiches Change Management auch strukturelle Änderungen erarbeitet und implementiert um zukünftige Krisen zu vermeiden Die Case Study behandelt so viele Herausforderungen aus dem Bereich der Beratungsindustrie beziehungsweise des wissensbasierten Dienstleistungssektors Die Erkenntnisse aus der Bearbeitung der Case Study und die vermittelten Werkzeuge lassen sich auch auf andere Unternehmen in vergleichbaren Situationen übertragen Die Leuphana Case Studies sind ein Projekt das in Zusammenarbeit mit kleinen und mittelständischen Unternehmen erstellt und entwickelt worden ist Sie sind ein Lehrbuch mit dessen Hilfe Unternehmen die vor ähnlichen Herausforderungen stehen selbstbewusstigen können Dafür ist keine Hilfe von Dritten notwendig Auf Grundlage der einzelnen Case Studies werden den Bearbeiterinnen und Bearbeitern elementare Werkzeuge aus der wissenschaftlichen Theorie erklärt Diese können sie anwenden um mit den Insiderkenntnissen des eigenen Unternehmens Prozesse zu optimieren Ziele entwickeln und erreichen oder schwierige Herausforderungen zu bewältigen Navigating the Labyrinth Laura Sebastian-Coleman, An Executive Guide to Data Management **Real Estate Record and Builders' Guide**, 1925 Rough Diamonds Paul Mitchell, 2020-08-17 Rough Diamonds is a selection of articles from leadership coach author and founder of the human enterprise Paul Mitchell Building on the advice in his first book Your Leadership Diamond and following the same 7 facet

structure this compilation is for busy leaders who often don't have major chunks of time free for reading and who aren't too linear in nature. Even reading one chapter a day gives a great boost. Some chapters are short and sweet, some are much longer. Some outline specific actions or small tweaks and some just leave you to reflect. 01-01-2015, [Management Consulting Customers Management Consultants Handbooks](#)

[A Guide to Biblical Commentaries and Reference Works](#) John F. Evans, 2016-05-03. A Guide to Biblical Commentaries and Reference Works by John F. Evans summarizes and briefly analyzes all recent and many older commentaries on each book of the Bible, giving insightful comments on the approach of each commentary and its interpretive usefulness, especially for evangelical interpreters of the Bible. A Guide to Biblical Commentaries and Reference Works is essentially an annotated bibliography of hundreds of commentators. More scholarly books receive a longer, more detailed treatment than do lay commentaries, and highly recommended commentaries have their author's names in bold. The author keeps up on the publication of commentaries and intends to update this book every three to four years. *Pedigree* Lauren A. Rivera, 2015-05-04. How social class determines who lands the best jobs. Americans are taught to believe that upward mobility is possible for anyone who is willing to work hard, regardless of their social status, yet it is often those from affluent backgrounds who land the best jobs. *Pedigree* takes readers behind the closed doors of top-tier investment banks, consulting firms, and law firms to reveal the truth about who really gets hired for the nation's highest-paying entry-level jobs, who doesn't, and why. Drawing on scores of in-depth interviews, as well as firsthand observation of hiring practices at some of America's most prestigious firms, Lauren Rivera shows how, at every step of the hiring process, the ways that employers define and evaluate merit are strongly skewed to favor job applicants from economically privileged backgrounds. She reveals how decision makers draw from ideas about talent: what it is, what best signals it, and who does and does not have it, that are deeply rooted in social class. Displaying the right stuff that elite employers are looking for entails considerable amounts of economic, social, and cultural resources on the part of the applicants and their parents. Challenging our most cherished beliefs about college as a great equalizer and the job market as a level playing field, *Pedigree* exposes the class biases built into American notions about the best and the brightest and shows how social status plays a significant role in determining who reaches the top of the economic ladder. **Self-Leadership** Christopher P. Neck, Jeffery D. Houghton, Charles C. Manz, 2024-07-26. Written by the scholars who first developed the theory of self-leadership, *Self-Leadership: The Definitive Guide to Personal Excellence* offers powerful yet practical advice for leading yourself to personal excellence. [Storage Systems](#) Alexander Thomasian, 2021-10-13. Storage Systems: Organization, Performance, Coding, Reliability, and Their Data Processing. This book was motivated by the 1988 Redundant Array of Inexpensive Independent Disks proposal to replace large-format mainframe disks with an array of commodity disks. Disk loads are balanced by striping data into strips, with one strip per disk, and storage reliability is enhanced via replication or erasure coding, which at best dedicates  $k$  strips per stripe to

tolerate disk failures Flash memories have resulted in a paradigm shift with Solid State Drives SSDs replacing Hard Disk Drives HDDs for high performance applications RAID and Flash have resulted in the emergence of new storage companies namely EMC NetApp SanDisk and Purestorage and a multibillion dollar storage market Key new conferences and publications are reviewed in this book The goal of the book is to expose students researchers and IT professionals to the more important developments in storage systems while covering the evolution of storage technologies traditional and novel databases and novel sources of data We describe several prototypes FAWN at CMU RAMCloud at Stanford and Lightstore at MIT Oracle s Exadata AWS Aurora Alibaba s PolarDB Fungible Data Center and author s paper designs for cloud storage namely heterogeneous disk arrays and hierarchical RAID Surveys storage technologies and lists sources of data measurements text audio images and video Familiarizes with paradigms to improve performance caching prefetching log structured file systems and merge trees LSMs Describes RAID organizations and analyzes their performance and reliability Conserves storage via data compression deduplication compaction and secures data via encryption Specifies implications of storage technologies on performance and power consumption Exemplifies database parallelism for big data analytics deep learning via multicore CPUs GPUs FPGAs and ASICs e g Google s Tensor Processing Units

**Confessions of the Pricing Man** Hermann Simon, 2015-10-20 The world s foremost expert on pricing strategy shows how this mysterious process works and how to maximize value through pricing to company and customer In all walks of life we constantly make decisions about whether something is worth our money or our time or try to convince others to part with their money or their time Price is the place where value and money meet From the global release of the latest electronic gadget to the bewildering gyrations of oil futures to markdowns at the bargain store price is the most powerful and pervasive economic force in our day to day lives and one of the least understood The recipe for successful pricing often sounds like an exotic cocktail with equal parts psychology economics strategy tools and incentives stirred up together usually with just enough math to sour the taste That leads managers to water down the drink with hunches and rules of thumb or leave out the parts with which they don t feel comfortable While this makes for a sweeter drink it often lacks the punch to have an impact on the customer or on the business It doesn t have to be that way though as Hermann Simon illustrates through dozens of stories collected over four decades in the trenches and behind the scenes A world renowned speaker on pricing and a trusted advisor to Fortune 500 executives Simon s lifelong journey has taken him from rural farmers markets to a distinguished academic career to a long second career as an entrepreneur and management consultant to companies large and small throughout the world Along the way he has learned from Nobel Prize winners and leading management gurus and helped countless managers and executives use pricing as a way to create new markets grow their businesses and gain a sustained competitive advantage He also learned some tough personal lessons about value how people perceive it and how people profit from it In this engaging and practical narrative Simon leaves nothing out of the pricing cocktail but still makes it go down smoothly and leaves you

wanting to learn more and do more as a consumer or as a business person You will never look at pricing the same way again

The Pacific Circuit Alexis Madrigal, 2025-03-18 Alexis Madrigal reveals how understanding Oakland explains the modern world In The Pacific Circuit the award winning journalist Alexis Madrigal sculpts an intricate tableau of the city of Oakland that is at once a groundbreaking big idea book a deeply researched work of social and political history and an intimate portrait of an essential American city that has been at the crossroads of the defining themes of the twenty first century Oakland s stories encompass everything from Silicon Valley s prominence and the ramifications of a compulsively digital future to the underestimated costs of technological innovation on local communities all personified in this changing landscape for the city s lifelong inhabitants The Pacific Circuit holds a magnifying glass to the scars etched by generations of systemic segregation and the ceaseless march of technological advancement These are not just abstract concepts they are embedded in the very fabric of Oakland and its people from dockworkers and community organizers to real estate developers and businesspeople chasing the highest possible profits Madrigal delves into city hall politics traces the intertwining arcs of venture capital and hedge funds and offers unprecedented insight into Silicon Valley s genesis and growth all against the backdrop of Oakland a city vibrating with untold stories and unexplored connections that can when read carefully reveal exactly how our markets and our world really function

**Journey Through Trauma** Gretchen Schmelzer, PhD, 2018-02-06 As a therapist Gretchen Schmelzer has watched far too many people quit during treatment for trauma recovery They find it too difficult or frightening or they decide that it s just too late for them Schmelzer wrote Journey Through Trauma specifically for survivors to help them understand the terrain of the healing process and stay on the path She begins by laying out three important assumptions that support a survivor s healing that it is possible that it requires courage and that it cannot be done alone Traumas that happen more than once child abuse sexual abuse domestic violence gang violence war are all relational traumas They are traumas that happen inside a relationship and therefore must be healed inside a relationship whether that relationship is with a therapist or within a group She then guides readers through the five phases that every survivor must negotiate Preparation Unintegration Identification Integration and Consolidation She creates a mental map of the healing process that helps survivors recognize where they are in their journey to health see where the hard parts occur and persevere in the process of getting well Since the cycle of healing repeated trauma is not linear the survivor comes to understand that circling back around to a previous stage actually means progress as well as facing new challenges Ultimately the healing journey is one of trust as survivors come to trust their capacity to rely on help from others and to trust themselves and the work they have done



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