

Filters **Add +**

Show **At opportunities** • Opportunity Status **Any** • Probability **All** •

Date Field **Close Date** • Range **At time** • From To

To add filters, click **Add**

| Preview Matrix Format Show + Add Chart Remove All Columns | | | | | | | | | | |
|---|--|--|-------------|--------------|---|-------------------|------------------|-----------|-----------------|---------------|
| Close Date | | Q3 FY2018 | Q4 FY2018 | Grand Total | | | | | | |
| Drag a field here to create a column grouping | | Drop summarizable fields into the matrix | | | | | | | | |
| Stage | Drag a field here to create a row grouping | | | | Opportunity Name | Lead Source | Expected Revenue | Next Step | Probability (%) | Fiscal Period |
| Prospecting | | Sum of Amount | \$0.00 | \$100,000.00 | | | | | | |
| | | Record Count | 0 | 1 | | | | | | |
| Qualification | | Amount | | \$100,000.00 | Pyramat Emergency Generators | Phone Inquiry | \$10,000.00 | - | 10% | Q1-2018 |
| | | Record Count | | 1 | | | | | | |
| Value Proposition | | Sum of Amount | \$0.00 | \$15,000.00 | | | | | | |
| | | Record Count | 0 | 1 | | | | | | |
| M. Evaluation Makers | | Amount | | \$15,000.00 | Osborne Mobile Generators | Purchased List | \$1,500.00 | - | 10% | Q1-2018 |
| | | Record Count | | 1 | | | | | | |
| | | Sum of Amount | \$80,000.00 | \$200,000.00 | | | | | | |
| | | Record Count | 1 | 1 | | | | | | |
| | | Amount | \$80,000.00 | | Express Logistics Portable Truck Generators | External Referral | \$40,000.00 | - | 50% | Q1-2018 |
| | | Record Count | 1 | | | | | | | |
| | | Amount | | \$200,000.00 | Grand Hotels Guest Portable Generators | Employee Referral | \$120,000.00 | - | 50% | Q3-2018 |
| | | Record Count | | 1 | | | | | | |
| | | Sum of Amount | \$15,000.00 | \$80,000.00 | | | | | | |
| | | Record Count | 1 | 1 | | | | | | |
| | | Amount | \$15,000.00 | | Grand Hotels Kitchen Generator | - | \$5,000.00 | - | 50% | Q1-2018 |
| | | Record Count | 1 | | | | | | | |
| | | Amount | | \$60,000.00 | GenPart Lab Generators | - | \$26,000.00 | - | 50% | Q3-2018 |
| | | Record Count | | 1 | | | | | | |
| Proposal/Pricing Quote | | Sum of Amount | \$0.00 | \$270,000.00 | | | | | | |
| | | Record Count | 0 | 1 | | | | | | |
| | | Amount | | \$270,000.00 | United Oil Refinery Generators | - | \$202,000.00 | - | 70% | Q3-2018 |
| | | Record Count | | 1 | | | | | | |
| Negotiation/Review | | Sum of Amount | \$0.00 | \$165,000.00 | | | | | | |
| | | Record Count | 0 | 2 | | | | | | |
| | | Amount | | \$125,000.00 | United Oil Office Portable Generators | - | \$712,000.00 | - | 50% | Q1-2018 |
| | | Record Count | | 1 | | | | | | |
| | | Amount | | \$270,000.00 | United Oil Installations | - | \$243,000.00 | - | 50% | Q1-2018 |
| | | Record Count | | 2 | | | | | | |

What Is Matrix Report

Kathi Kellenberger



What Is Matrix Report:

Salesforce Reporting and Dashboards Johan Yu, 2015-03-26 This book is intended for all Salesforce users administrators managers business analysts or report writers who are new to creating reports or dashboards within Salesforce Basic knowledge of the Salesforce platform is required , *Microsoft SQL Server 2012 Reporting Services* Stacia Misner, 2013-04-15 Use your SQL Server skills to create and manage key data reports Deliver interactive business intelligence reports using SQL Server 2012 Reporting Services and help facilitate real time decision making throughout the enterprise SQL Server expert Stacia Misner shows you in detail how to design manage and access custom reports that capture data from multiple sources This book is ideal for experienced SQL Server developers whether you re new to Reporting Services or upgrading from an earlier version Discover how to Use the latest features including the Power View ad hoc reporting tool Design reports by understanding how your audience accesses and uses data Add interactive features to help end users sort and filter data Create rich data visualization with charts gauges indicators and data maps Configure your report server provide security and monitor report contents Use SharePoint or Report Manager to search and access reports online Create a library of report parts that clients can use for ad hoc reporting Build and manage reports using Reporting Services as a development platform **Pro SQL Server 2005 Reporting Services** Walter Voytek, Rodney Landrum, 2006-11-10 SQL Server Reporting Services SSRS 2005 is the latest version of the reporting technology from Microsoft This book examines all of the technology that SSRS provides to design author render and deploy professional business reports to the Web or to the company intranet in a variety of formats from HTML to XML PDF or TIFF with detailed examples at every step It covers all of the new functionality present in the 2005 version including the new management and business intelligence development studios as well as the new report viewer controls and end user reporting tools It also contains significantly expanded chapters on business intelligence along with a wealth of tips and workarounds for effective development with SSRS The authors are both highly experienced with SQL Server and with business reporting in the medical industry which is subject to rigorous HIPAA regulations and strict security It is not their intention to evangelize the product or present idealized examples based on the simple built in schemas Instead they take a hard critical look at the technology and provide exactly what the reader needs to know to deliver effective reports Their code examples are based on real complex schemas and the need to deliver versatile dynamic reports as well as on strict security and performance requirements In summary this book will provide you with step by step guides best practices and real code examples covering all of the common Reporting Services tasks including A detailed overview of the reporting architecture and tools The new Report Definition Language Standard which is XML based and allows you to define reports in VS NET Building effective queries for high performance reporting Building custom NET applications with SSRS Rendering reports to HTML XML PDF and Excel Deploying secure reports using Windows authentication through ActiveDirectory Business Intelligence reporting

using SQL Server Analysis Services **Salesforce Lightning Reporting and Dashboards** Johan Yu,2017-08-03 Learn how to build advanced reports and dashboards in Salesforce Lightning experience About This Book Visualize and create advanced reports and dashboards using Lightning Experience Improve overall business efficiency with advanced and effective reports and dashboards Understand and create custom reports and dashboards Who This Book Is For This book is targeted at Salesforce com administrators business analysts and managers who use Salesforce com for their daily job and want to learn in depth about Salesforce Reporting and Dashboard in Lightning Experience Readers should have a basic knowledge of Salesforce such as Accounts Contacts Leads Opportunities and custom objects What You Will Learn Navigate in Salesforce com within the Lightning Experience user interface Secure and share your reports and dashboards with other users Create manage and maintain reports using Report Builder Learn how the report type can affect the report generated Explore the report and dashboard folder and the sharing model Create reports with multiple formats and custom report types Explore various dashboard features in Lightning Experience Use Salesforce1 including accessing reports and dashboards In Detail Built on the Salesforce App Cloud the new Lightning Experience combines the new Lightning Design System Lightning App Builder and Lightning Components to enable anyone to quickly and easily create modern enterprise apps The book will start with a gentle introduction to the basics of Salesforce reports and dashboards It will also explain how to access reports in depth Then you will learn how to create and manage reports to use Schedule Report and create advanced report configurations The next section talks about dashboards and will enable you to understand and compare various types of dashboard component and how you can benefit the most from each of them Then we move on to advanced topics and explain tips and tricks related to reports and dashboards including reporting snapshots report parameters and collaboration Finally we will discuss how to access dashboards and reports from the Salesforce1 mobile app Style and approach This comprehensive guide covers the advanced features of the all new Salesforce Lightning concepts and communicates them through a practical approach to explore the underlying concepts of how when and why to use them *Client-Side Reporting with Visual Studio in C#* Asif Sayed,2007-10-01 The power of SQL Server 2005 Reporting Services is now available for client side reporting in Visual Studio 2005 This hands on guide takes readers step by step through the design development and deployment of a variety of professional reports for Windows Web and Mobile clients It is the most complete single source of information on this important new feature of Visual Studio 2005 Written for all VS users writing any kind of report this is the only book that tells the full story of client side Reporting Services Its real world examples clearly and carefully teach how to use and exploit this powerful and increasingly popular technology Beginning SQL Server Reporting Services Kathi Kellenberger,2016-09-06 Learn SQL Server Reporting Services and become current with the 2016 edition Develop interactive dynamic reports that combine graphs charts and tabular data into attractive dashboards and reports to delight business analysts and other users of corporate data Deliver mobile reports to anywhere and any device Build vital knowledge

of Reporting Services at a time when Microsoft's dominance in business intelligence is on the rise Beginning SQL Server Reporting Services turns novices into skilled report developers The book begins by explaining how to set up the development environment It then walks you through creating your first reports using the built in wizard After showing what is possible the book breaks down and explains the skills needed to create reports from scratch And not just reports But also dashboards with charts graphs and maps Each chapter builds on knowledge gained in the previous chapters with step by step tutorials sql server reporting services is a skillset in high demand knowing about can help everyone from seasoned database administrators to mid life career changers hoping break into information technology iBeginning SQL Server Reporting Services Build reports with and without the built in wizard Build interactive features such as drill through reports Build dashboards full of charts graphs and maps Build mobile reports What You Will Learn Set up your development environment Organized projects and share components among reports Create report using a wizard Create reports from scratch including grouping levels parameters and drill through features Build interactive dashboard with graphs charts and maps Deploy and manage reports for use by others in the business Who This Book Is For Database professionals of all experience levels who have some experience in databases and want to make the leap into business intelligence reporting The book is an excellent choice for those needing to add Reporting Services to their current list of skills or who are looking for a skill set that is in demand for in order to break into IT

Microsoft SQL Server 2012 Bible Adam Jorgensen, Jorge Segarra, Patrick LeBlanc, Jose Chinchilla, Aaron Nelson, 2012-08-06 Harness the powerful new SQL Server 2012 Microsoft SQL Server 2012 is the most significant update to this product since 2005 and it may change how database administrators and developers perform many aspects of their jobs If you're a database administrator or developer Microsoft SQL Server 2012 Bible teaches you everything you need to take full advantage of this major release This detailed guide not only covers all the new features of SQL Server 2012 it also shows you step by step how to develop top notch SQL Server databases and new data connections and keep your databases performing at peak The book is crammed with specific examples sample code and a host of tips workarounds and best practices In addition downloadable code is available from the book's companion web site which you can use to jumpstart your own projects Serves as an authoritative guide to Microsoft's SQL Server 2012 for database administrators and developers Covers all the software's new features and capabilities including SQL Azure for cloud computing enhancements to client connectivity and new functionality that ensures high availability of mission critical applications Explains major new changes to the SQL Server Business Intelligence tools such as Integration Reporting and Analysis Services Demonstrates tasks both graphically and in SQL code to enhance your learning Provides source code from the companion web site which you can use as a basis for your own projects Explores tips smart workarounds and best practices to help you on the job Get thoroughly up to speed on SQL Server 2012 with Microsoft SQL Server 2012 Bible

Microsoft SQL Server 2005 Reporting Services For Dummies Mark Robinson, 2005-12-13 Find the right information

and present it the right way Take full advantage of all SQL Server Reporting Services can do for you Without a way to interpret it the data in your database just sits there doing nothing Now you have help This handy guide shows you how to retrieve data and create reports with the newest version of SQL Server Reporting Services so you can deliver both hard copy and interactive Web based reports that tell your story Discover how to Access information from different databases Build the right queries Choose the best report type Move from other reporting tools Deliver reports on demand Produce drill down and drill through reports

Professional Microsoft SQL Server 2016 Reporting Services and Mobile Reports Paul Turley, 2017-02-06 Optimize reporting and BI with Microsoft SQL Server 2016 Professional Microsoft SQL Server 2016 Reporting Services and Mobile Reports provides a comprehensive lesson in business intelligence BI operational reporting and Reporting Services architecture using a clear concise tutorial approach You ll learn effective report solution design based upon many years of experience with successful report solutions Improve your own reports with advanced best practice design usability query design and filtering techniques Expert guidance provides insight into common report types and explains where each could be made more efficient while providing step by step instruction on Microsoft SQL Server 2016 All changes to the 2016 release are covered in detail including improvements to the Visual Studio Report Designer SQL Server Data Tools and Report Builder Mobile Dashboard Designer the new Report Portal Interface HTML 5 Rendering Power BI integration Custom Parameters Pane and more The Microsoft SQL Server 2016 release will include significant changes New functionality new capabilities re tooled processes and changing support require a considerable update to existing knowledge Whether you re starting from scratch or simply upgrading this book is an essential guide to report design and business intelligence solutions Understand BI fundamentals and Reporting Services architecture Learn the ingredients to a successful report design Get up to speed on Microsoft SQL Server 2016 Grasp the purpose behind common designs to optimize your reporting Microsoft SQL Server Reporting Services makes reporting faster easier and more powerful than ever in web desktop and portal solutions Compatibility with an extensive variety of data sources makes it a go to solution for organizations across the globe The 2016 release brings some of the biggest changes in years and the full depth and breadth of these changes can create a serious snag in your workflow For a clear tutorial geared toward the working professional Professional Microsoft SQL Server 2016 Reporting Services and Mobile Reports is the ideal guide for getting up to speed and producing successful reports

Professional Microsoft SQL Server 2008 Reporting Services Paul Turley, Thiago Silva, Bryan C. Smith, Ken Withee, 2011-01-06 Teaches solution architects designers and developers how to use Microsoft s reporting platform to create reporting and business intelligence BI solutions Updated with new information about holistic BI solutions comprehensive OLAP Analysis Services reporting and complete production deployment scenarios Includes programming examples focused on specific scenario based solutions Explains reporting services architecture and business intelligence teaches the fundamentals of designing reports through the use of careful planning considerations and covers advanced

report design and filtering techniques *A Fast Track to Structured Finance Modeling, Monitoring, and Valuation* William Preinitz, 2009-02-17 This book is designed to start with simple examples that progressively develop the reader's confidence to take on more complex tasks. There is very little theoretical discussion about computer science, operations research, algorithms, mathematics, or finance. The thrust of the book is to teach the reader to break complex tasks down into simple tasks. It then looks to implement those simple tasks into VBA code using a critical subset of the features of the language. The tentative contents are: 1. Why, What, Who, Where, and How; 2. Common Sense; 3. Securitizing A Loan Portfolio; 4. Understanding the Excel Waterfall; 5. Designing the VBA Model; 6. Laying the Model Groundwork; 7. Recorded Macros: A First Look at the VBA Language; 8. Writing Menus: An Introduction to Data Ranges, Arrays, and Objects; 9. Controlling the Flow of the Model; 10. Building Messaging Capabilities; 11. Designing the Model's Reports; 12. Main Program and Menus; 13. Writing the Collateral Selection Code; 14. Calculating the Cash Flows; 15. Running the Waterfall: Producing Initial Results; 16. Debugging the Model; 17. Validating the Model; 18. Running the Model; 19. Building Additional Capabilities; 20. Documentation of the Model; 21. Managing the Growth of the Model; 22. Building Portfolio Monitoring Model; 23. Valuation Techniques: How do we Determine Price; 24. Challenging Times For the Deal; 25. Parting Admonitions.

Pro SQL Server 2012 Reporting Services Brian McDonald, Shawn McGehee, Rodney Landrum, 2012-09-12 Pro SQL Server 2012 Reporting Services opens the door to delivering customizable web-enabled reports across your business at reasonable cost. Reporting Services is Microsoft's enterprise-level reporting platform. It is included with many editions of SQL Server and is something you'll want to take advantage of if you're running SQL Server as your database engine. Reporting Services provides a full set of tools with which to create and deploy reports. Create interactive reports for business users. Define reporting models from which business users can generate their own ad hoc reports. Pull data from relational databases, from XML, and from other sources. Present that data to users in tabular and graphical forms, and more. Reporting Services experts Brian McDonald, Rodney Landrum, and Shawn McGehee show how to do all this and much more in this third edition of their longstanding book on the topic. Provides best practices for using Reporting Services. Covers the very latest in new features for SQL Server 2012. Your key to delivering business intelligence across the enterprise.

Salesforce Essentials for Administrators Mohith Shrivastava, 2014-10-10 This book is targeted at expert administrators or professionals who are new to Salesforce and want to learn the various features supported by the platform in a short space of time. The book can also be used by professionals preparing for Developer and Administrator certification exams from Salesforce.

Professional Microsoft SQL Server 2012 Administration Adam Jorgensen, Steven Wort, Ross LoForte, Brian Knight, 2012-03-28 An essential how-to guide for experienced DBAs on the most significant product release since 2005. Microsoft SQL Server 2012 will have major changes throughout the SQL Server and will impact how DBAs administer the database. With this book, a team of well-known SQL Server experts introduces the many new features of the most recent version of SQL Server and deciphers how these changes will affect the methods that administrators have been

using for years Loaded with unique tips tricks and workarounds for handling the most difficult SQL Server admin issues this how to guide deciphers topics such as performance tuning backup and recovery scaling and replication clustering and security Serves as a must have how to guide on the new features of the 2012 release of Microsoft SQL Server Walks you through ways to manage and monitor SQL Server and automate administration Guides you through SQL Azure for cloud computing data replication and data warehouse performance improvements Addresses client connectivity enhancements new features that ensure high availability of mission critical applications and tighter integration with Excel and SharePoint for data analysis and reporting Highlights major changes to the suite of SQL Server BI tools including integration reporting and analysis services Includes real world case examples and best practices from Microsoft insiders If you re a database administrator eager to get started with the newest version of SQL Server then this book is essential reading *MGMT3* Chuck Williams, Alan McWilliams, Rob Lawrence, 2017-01-01 A new approach to learning the principles of management MGMT 3 is the third Asia Pacific edition of a proven innovative solution to enhance the learning experience Concise yet complete coverage supported by a suite of online learning aids equips students with the tools required to successfully undertake an introductory management course Paving a new way to both teach and learn MGMT 3 is designed to truly connect with today s busy tech savvy student Students have access to online interactive quizzing videos podcasts flashcards case studies games and more An accessible easy to read text along with tear out review cards completes a package which helps students to learn important concepts faster MGMT 3 delivers a fresh approach to give students what they need and want in a text **Psychology** Richard A. Griggs, 2008-02-15 The updated 2nd edition of this brief introduction to Psychology is more accessible and ideal for short courses This is a brief accessible introductory psychology textbook The updated 2nd edition of this clear and brief introduction to Psychology is written by the award winning lecturer and author Richard Griggs The text is written in an engaging style and presents a selection of carefully chosen core concepts in psychology providing solid topical coverage without drowning the student in a sea of details *Hitchhiker's Guide to SQL Server 2000 Reporting Services* Peter Blackburn, William R. Vaughn, 2005 Taking readers far beyond official Microsoft documentation the co authors explore topics that range from how to securely install Reporting Services through virtually every facet of creating and deploying reports In the accompanying DVD video demonstrations show how to navigate through difficult and confusing parts of the technology *Salesforce CRM - The Definitive Admin Handbook* Paul Goodey, 2016-12-21 Learn how to successfully administer build and manage Salesforce CRM and Salesforce mobile solutions using real world and best practice techniques About This Book See the latest best practice Salesforce administration principles gain real world advice and understand critical design considerations to set up and customize Salesforce CRM This is a pragmatic guide to the key functions of customizing and setting up the application for enterprise security user and data management process automation analytics and mobile features Step by step navigation and descriptions of the features of Salesforce CRM

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Microsoft Dynamics AX 2012 R3 Reporting Cookbook Deepak Agarwal, Chhavi Aggarwal, Kamalakannan Elangovan, 2015-03-27 Microsoft Dynamics AX 2012 R3 Reporting Cookbook is recommended for Dynamics AX developers and NET based SSRS developers looking to familiarize themselves with the new AX reporting framework

What Is Matrix Report Book Review: Unveiling the Power of Words

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Table of Contents What Is Matrix Report

1. Understanding the eBook What Is Matrix Report
 - The Rise of Digital Reading What Is Matrix Report
 - Advantages of eBooks Over Traditional Books
2. Identifying What Is Matrix Report
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an What Is Matrix Report
 - User-Friendly Interface
4. Exploring eBook Recommendations from What Is Matrix Report
 - Personalized Recommendations
 - What Is Matrix Report User Reviews and Ratings
 - What Is Matrix Report and Bestseller Lists
5. Accessing What Is Matrix Report Free and Paid eBooks

- What Is Matrix Report Public Domain eBooks
- What Is Matrix Report eBook Subscription Services
- What Is Matrix Report Budget-Friendly Options
- 6. Navigating What Is Matrix Report eBook Formats
 - ePub, PDF, MOBI, and More
 - What Is Matrix Report Compatibility with Devices
 - What Is Matrix Report Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of What Is Matrix Report
 - Highlighting and Note-Taking What Is Matrix Report
 - Interactive Elements What Is Matrix Report
- 8. Staying Engaged with What Is Matrix Report
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers What Is Matrix Report
- 9. Balancing eBooks and Physical Books What Is Matrix Report
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection What Is Matrix Report
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine What Is Matrix Report
 - Setting Reading Goals What Is Matrix Report
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of What Is Matrix Report
 - Fact-Checking eBook Content of What Is Matrix Report
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development

- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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