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To Sell Is Human in 30 Minutes Garamond Press, 2013-04-16 *To Sell Is Human in 30 minutes* is the essential guide to quickly understanding the important sales lessons outlined in Daniel H Pink's best selling book *To Sell Is Human The Surprising Truth About Moving Others* In *To Sell Is Human* renowned author Daniel H Pink contends that the line between seller and customer has blurred and that everyone no matter their occupation spends most of their time selling something to somebody else whether it's a product an idea or an agenda Pink breaks down the science of selling effectively pulling from extensive research on the psychology of persuasion *To Sell Is Human* is an

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