Five Simple Tips To Become A Better Salesperson

PRACTICE YOUR ELEVATOR

PITCH

Practice your elevator pitch with friends and family until you can deliver it with confidence.



BECOME AN EXPERT

Stay up to date with industry news and knowledge so that you can be an expert for your customers.





BE GENUINE

Don't give your customers the hard sell, gently guide them in the decision making process with information and support.

KNOW THE ANSWER TO ANY QUESTIONS OR OBJECTIONS

Prepare a strategy to persuade any customers who have questions or objections about your offering



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Ying-Ying Zheng

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