

# THE MOBILE BOARDROOM

Running your business  
and making it grow

**Nik Askaroff**  
and **Julian Clay**

In association with

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ENTERPRISE MANAGEMENT CORPORATION



# The Mobile Boardroom Running Your Business And Making It Grow

**Michael F. O'Keefe, Scott L.  
Girard, Marc A. Price**



## **The Mobile Boardroom Running Your Business And Making It Grow:**

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**Making Music Make Money** Eric Beall,2004 Berklee Press Making Music Make Money will educate songwriters as well as aspiring music business entrepreneurs in the basics of becoming an effective independent music publisher Topics include a discussion of the various roles a publisher plays in the music business collection administration protection exploitation and evaluation A major emphasis is placed on the exploitation process and the importance of creating a sound business model for a new publishing venture Eric Beall is a Creative Director for Zomba Music Publishing as well as a former songwriter and record producer In his role at Zomba Eric has signed and developed top writers including Steve Diamond KNS Productions and Riprock Alex G and has coordinated and directed Zomba writers in the development of material for Jive Records pop superstars like Backstreet Boys NSYNC Britney Spears and Aaron Carter He graduated Summa Cum Laude from Berklee College of Music **Starting a Business** Michael F. O'Keefe,Scott L. Girard,Marc A. Price,2013-01-11 You have a brilliant

idea and a pocketful of ambition Now what Do you have what it takes to be an entrepreneur Are you a self motivated dynamo ready to dive into the business jungle and seize your turf Do you really know what you re getting into In this essential guide you ll learn how to Test your idea s worth Develop a business plan Line up financing Deal with legal and tax issues Avoid the most common mistakes Each of the books in the Crash Course for Entrepreneurs series offers a high level overview of the critical things you need to know and do if you want to survive and thrive in our super competitive world Of course there s much more to learn about each topic but what you ll read here will give you the framework for learning the rest Between them Marc A Price Michael F O Keefe and Scott L Girard Jr have successfully started 17 companies in a wide variety of fields Scott was formerly executive vice president of Pinpoint Holdings Group Inc Mike founded O Keefe Motor Sports in 2004 and grew it into the largest database of aftermarket automotive components in the world Marc has launched seven companies of his own and collaborated with the Federal government U S military and major nonprofits and corporations

*Bag the Elephant* Steve Kaplan,2008-01-01 An entrepreneur business consultant and CEO of The Difference Maker Inc shares his insights into sales presenting techniques and strategies designed to help readers land the key Elephant client by crafting winning presentations and cultivating contacts Reprint Business 0000000000,2003 **The Entrepreneur's Paradox** Curtis J. Morley,2021-03-16 They don t teach these principles in business school These lessons can only come from the entrepreneurial book of life Kevin Cope author of the 1 Wall Street Journal bestseller Seeing the Big Picture What is the entrepreneur s paradox Curtis Morley explains that the exact qualities that aid an individual in founding a startup company brilliance and expertise are what prevent them from realizing expected success What starts as freedom and financial independence turns into grueling hours stress bills and ultimately failure This is the paradox that is entrepreneurship Morley is here to show startup businesspersons how to achieve the golden rule of successful entrepreneurs 5x results That s achieving five dollars in revenue for every dollar spent on marketing advertising sales and any other growth expenses a goal he himself has achieved and exceeded By coaching clients on the sixteen pitfalls faced by all startups he has promoted entrepreneurship development in multiple industries sharpened skills and revealed the keys to superior next level growth This guidebook contains all you need to conquer the entrepreneur s paradox and put yourself on a defined pathway to business success while avoiding pitfalls like Climbing without a map Building not selling Losing sight of culture Shows prospective business men and women how to reach their goals while creating a launchpad for a business Daily Herald The playbook for startup success Sean Covey president of FranklinCovey and coauthor of the 1 Wall Street Journal bestseller The 4 Disciplines of Execution **The CEO's Secret Weapon** Jan Jones,2016-01-11 Many executives don t take full advantage of the assistant who sits right outside their door This book educates executives about all the ways in which they can streamline and improve the way they work with the help of a great assistant while teaching them to identify great candidates and maximize the benefits of this special relationship **Black Enterprise** ,1991-10 BLACK ENTERPRISE is the ultimate

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