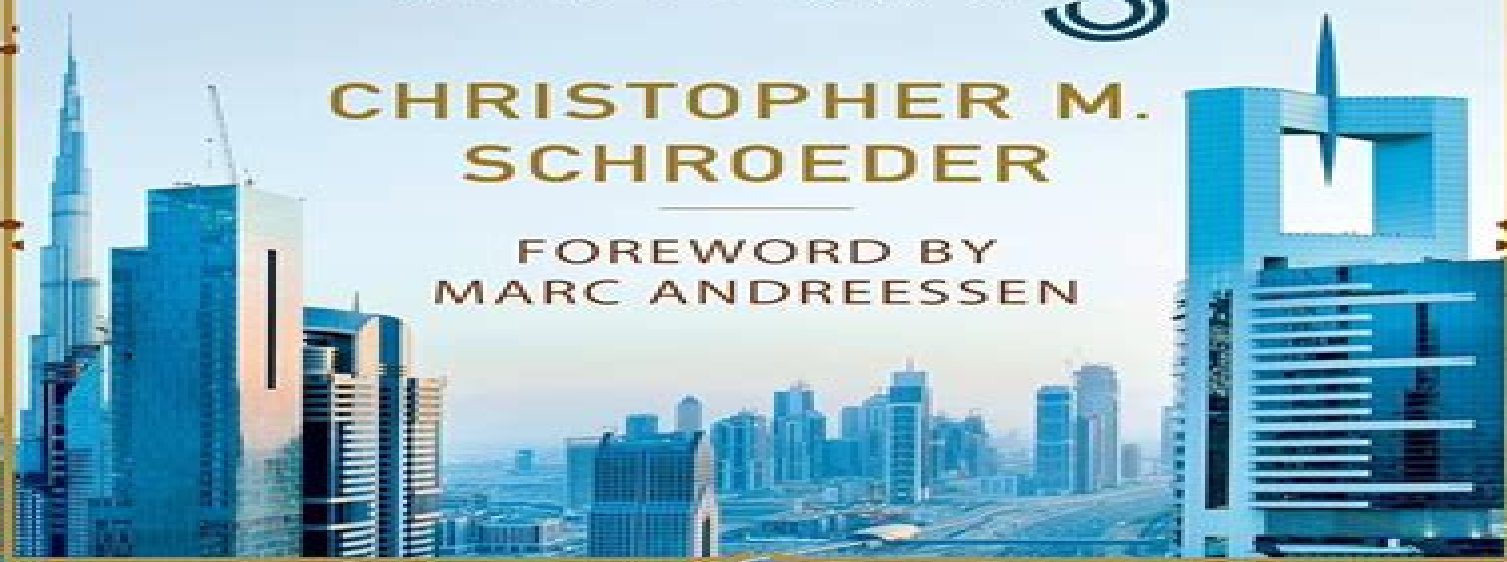


The Entrepreneurial  
Revolution  
Remaking the Middle East

# Startup Rising

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FOREWORD BY  
MARC ANDREESSEN



# Startup Rising The Entrepreneurial Revolution Remaking The Middle East

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## **Startup Rising The Entrepreneurial Revolution Remaking The Middle East:**

**Startup Rising** Christopher Schröder, 2013-08-13 Schroeder paints a remarkable picture of the entrepreneurial shift going on in Dubai Egypt Jordan Lebanon Saudi Arabia and other regions illuminating Publishers Weekly [SUMMARY - Startup Rising: The Entrepreneurial Revolution Remaking The Middle East By Christopher M. Schroeder](#) Shortcut Edition, 2021-05-31 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes As you read this summary you will discover the Middle East from a perspective you may not have suspected Christopher Schroeder with his experience as an entrepreneur introduces you to the entrepreneurial world of a region of the world known more for its political instability than for its economic dynamism Yet he shows that this region has nothing to envy to the rest of the world when it comes to entrepreneurship and innovation You will also learn that entrepreneurship can help change the world how the changes at work emanate above all from individual initiatives why the Arab Spring is a symptom of profound upheavals in society that the businesses created in the Middle East are no different from those in Silicon Valley that Islam is far from being incompatible with entrepreneurship In spite of the various Arab springs little has changed at the political level in the Middle East It is a different story when it comes to entrepreneurship and access to technology Schroeder has witnessed in recent years a movement in this direction on the part of investors who dare to move beyond uncertainty and instability A second revolution is underway It will transform the region into a center of economic opportunity Buy now the summary of this book for the modest price of a cup of coffee [SUMMARY](#) Edition Shortcut (author), 1901 **Startup Rising** Christopher M. Schroeder, 2013-08-13 Startup Rising presents a surprising look at the surge of entrepreneurship that accompanied the uprisings in the Middle East and why it is the new best place for Western investment and opportunity Despite the world's elation at the Arab Spring shockingly little has changed politically in the Middle East even frontliners Egypt and Tunisia continue to suffer repression fixed elections and bombings while Syria descends into civil war But in the midst of it all a quieter revolution has begun to emerge one that might ultimately do more to change the face of the region entrepreneurship As a seasoned angel investor in emerging markets Christopher M Schroeder was curious but skeptical about the future of investing in the Arab world Travelling to Dubai Cairo Amman Beirut Istanbul and even Damascus he saw thousands of talented successful and intrepid entrepreneurs all willing to face cultural legal and societal impediments inherent to their worlds Equally important he saw major private equity firms venture capitalists and tech companies like Google Intel Cisco Yahoo LinkedIn and PayPal making significant bets despite the uncertainty in the region With Startup Rising he marries his own observations with the predictions of these tech giants to offer a surprising and timely look at the second stealth revolution in the Middle East one that promises to reinvent it as a center of innovation and progress *Women, Entrepreneurship and Development in the Middle East* Beverly Dawn Metcalfe, Bettina Lynda Bastian, Haya Al-Dajani, 2021-12-20 The Middle East was the region least impacted in the 2008 crisis

has investment systems markedly different to the West is largely governed by Islamic Shari'a and has varying forms of governance and institutional organization which are not understood by many nor how these systems shape entrepreneurial and industrial development. While the Middle East as a region has seen a small growth in entrepreneurship for women and business scholarship on the Middle East has grown, there is no text in English that has brought critical insights from the Middle East together in a single volume. In examining women's entrepreneurship in the Middle East, this book aims to challenge Global North assumptions about the disempowering impacts of Islamic Shari'a and governance. Referring to the constraints of Islam on women's subjectivity and agency greatly misunderstands religious identity of both men and women and the way in which public administration and private sector institutions are organized in very different ways to Western regions. This timely text expands and adds new insights to the theorizations of women's entrepreneurship in the Middle East through unravelling spatialized themes and incorporates contemporary themes including an Islamic science reading of women work and venturing, changing families and entrepreneurship development, women managing social crises, Islamization, governance and women, Islamic feminist activisms and entrepreneurship representations of women's entrepreneurship on social media and women's collectives leading entrepreneurship via Facebook entrepreneurship. It will be of interest to researchers, academics and students in the fields of entrepreneurship, gender work and organizations.

**Digital Middle East** Mohamed Zayani, 2018-05-15 In recent years the Middle East's information and communications landscape has changed dramatically. Increasingly, states, businesses and citizens are capitalizing on the opportunities offered by new information technologies, the fast pace of digitization and enhanced connectivity. These changes are far from turning Middle Eastern nations into network societies, but their impact is significant. The growing adoption of a wide variety of information technologies and new media platforms in everyday life has given rise to complex dynamics that beg for a better understanding. Digital Middle East sheds a critical light on continuing changes that are closely intertwined with the adoption of information and communication technologies in the region. Drawing on case studies from throughout the Middle East, the contributors explore how these digital transformations are playing out in the social, cultural, political and economic spheres, exposing the various disjunctions and discordances that have marked the advent of the digital Middle East.

**Social Entrepreneurship in the Middle East** Dima Jamali, Alessandro Lanteri, 2016-04-29 This two-volume book unveils trends, strengths, weaknesses and overall dynamics and implications of social entrepreneurship in the Middle East region whilst identifying both opportunities and threats facing social entrepreneurship and supplements through a wealth of insights and examples inspired from practice and current applications.

The Startup Community Way Brad Feld, Ian Hathaway, 2020-07-28 The Way Forward for Entrepreneurship Around the World. We are in the midst of a startup revolution. The growth and proliferation of innovation-driven startup activity is profound, unprecedented and global in scope. Today it is understood that communities of support and knowledge sharing go along with other resources. The importance of

collaboration and a long term commitment has gained wider acceptance These principles are adopted in many startup communities throughout the world And yet much more work is needed Startup activity is highly concentrated in large cities Governments and other actors such as large corporations and universities are not collaborating with each other nor with entrepreneurs as well as they could Too often these actors try to control activity or impose their view from the top down rather than supporting an environment that is led from the bottom up We continue to see a disconnect between an entrepreneurial mindset and that of many actors who wish to engage with and support entrepreneurship There are structural reasons for this but we can overcome many of these obstacles with appropriate focus and sustained practice No one tells this story better than Brad Feld and Ian Hathaway The Startup Community Way Evolving an Entrepreneurial Ecosystem explores what makes startup communities thrive and how to improve collaboration in these rapidly evolving complex environments The Startup Community Way is an explanatory guide for startup communities Rooted in the theory of complex systems this book establishes the systemic properties of entrepreneurial ecosystems and explains why their complex nature leads people to make predictable mistakes As complex systems value creation occurs in startup communities primarily through the interaction of the parts the people organizations resources and conditions involved not the parts themselves This continual process of bottom up interactions unfolds naturally producing value in novel and unexpected ways Through these complex emergent processes the whole becomes greater and substantially different than what the parts alone could produce Because of this participants must take a fundamentally different approach than is common in much of our civic and professional lives Participants must take a whole system view rather than simply trying to optimize their individual part They must prioritize experimentation and learning over planning and execution Complex systems are uncertain and unpredictable They cannot be controlled only guided and influenced Each startup community is unique Replication is enticing but impossible The race to become The Next Silicon Valley is futile even Silicon Valley couldn't recreate itself This book Offers practical advice for entrepreneurs community builders government officials and other stakeholders who want to harness the power of entrepreneurship in their city Describes the core components of startup communities and entrepreneurial ecosystems as well as an explanation of the differences between these two related but distinct concepts Advances a new framework for effective startup community building based on the theory of complex systems and insights from systems thinking Includes contributions from leading entrepreneurial voices Is a must have resource for entrepreneurs venture capitalists executives business and community leaders economic development authorities policymakers university officials and anyone wishing to understand how startup communities work anywhere in the world [The Fires of Spring](#) Shelly Culbertson, 2016-04-19 Turkey Iraq Qatar Jordan Egypt and Tunisia The Arab Spring all started when a young Tunisian fruit seller set himself on fire in protest of a government official confiscating his apples and slapping his face The aftermath of that one personal protest grew to become the Middle East movement known as the Arab Spring a wave of disparate events that included protests

revolutions hopeful reform movements and bloody civil wars The Fires of Spring is the first book to bring the post Arab Spring world to light in a holistic context A narrative of author Shelly Culbertson s journey through six countries of the Middle East The Fires of Spring tells the story by weaving together a sense of place insight about issues of our time interviews with leaders history and personal stories Culbertson navigates the nuances of street life and peers into ministries mosques and women s worlds She delves into what Arab Spring optimism was about and at the same time sheds light on the pain and dysfunction that continues to plague parts of the region The Fires of Spring blends reportage travel memoir and analysis in this complex and multifaceted portrait

Cultural DNA Gurnek Bains,2015-03-17 Develop deeper cultural intelligence to thrive in a globalized world Cultural DNA is a thought provoking book for successful engagement with cultures around the world Written by Gurnek Bains founder and chairman of a global business psychology consultancy this book guides leaders through the essential soft skills required to get under the skin and engage an increasingly connected world Presenting ground breaking original research and the latest evidence from neuroscience behavioral genetics and psychology the deepest instincts of eight key global cultures are dissected Readers will understand the psychological themes at play in regions such as the U S Latin America Europe China India the Middle East Sub Saharan Africa and Australia Additionally an extensive database of 30 000 leaders provides insights to inform the reader The book addresses questions such as What are the challenges for leaders from different regions as they move into onto the global stage Why are Americans so positive Why is China a world leader in manufacturing and India in IT Why do overseas firms struggle in the U S market place What are the emotional forces driving current events in the Middle East Each culture has attributes that developed over thousands of years to address unique environmental challenges This DNA drumbeat from the past reverberates through each society affecting everything As globalization marches on we can also learn important lessons from the world s distinct societies Globalization demands that cultures learn to work within each other s needs and expectations and the right mix of people skills business acumen and cultural awareness is key Business and Political leaders will understand how each regions cultural DNA influences Its economic and political institutions People s underlying consumer psychology The soft skills needed to lead in that environment How to best release people s potential The issues that need to be managed to anticipate and solve problems before they arise Every now and again a new book comes along that is a must read Malcolm Gladwell s Tipping Point or a Seth Godin s Tribes Cultural DNA by Gurnek Bains by virtue of its depth originality and ambition is that very book for all global leaders

**Peace Through Entrepreneurship** Steven R. Koltai,2016-08-30 Joblessness is the root cause of the global unrest threatening American security Fostering entrepreneurship is the remedy The combined weight of American diplomacy and military power cannot end unrest and extremism in the Middle East and other troubled regions of the world Steven Koltai argues Koltai says an alternative approach would work investing in entrepreneurship and reaping the benefits of the jobs created through entrepreneurial

startups From 9 11 and the Arab Spring to the self proclaimed Islamic caliphate instability and terror breed where young people cannot find jobs Koltai marshals evidence to show that joblessness not religious or cultural conflict is the root cause of the unrest that vexes American foreign policy and threatens international security Drawing on Koltai s stint as senior adviser for Entrepreneurship in Secretary Hillary Clinton s State Department and his thirty year career as a successful entrepreneur and business executive Peace through Entrepreneurship argues for the significant elevation of entrepreneurship in the service of foreign policy not rural microfinance or mercantile trading but the scalable stuff of Silicon Valley and Sam Walton generating the vast majority of new jobs in economies large and small Peace through Entrepreneurship offers a nonmilitary long term solution at a time of disillusionment with Washington s big development approach to unstable and underdeveloped parts of the world and when the new normal is fear of terrorist attacks against Western targets beheadings in Syria and jihad Extremism will not be resolved by a war on terror The answer Koltai shows is stimulating entrepreneurial economic opportunities for the virtually limitless supply of desperate unemployed young men and women leading lives of endless economic frustration Women, Work and Welfare in the Middle East and North Africa Nadereh Chamlou, Massoud Karshenas, 2015

In the aftermath of the Arab Spring and in light of socio economic and geopolitical challenges facing governments old and new women s rights and empowerment have gained new urgency and relevance Groups in power or groups contesting for power are more conservative than expected and there are serious threats to roll back some of the gains women had achieved over the past 20 30 years on economic and social fronts The global gender debate has neglected the economic dimension of women s empowerment and a great deal of debate and interest among researchers is needed to push the topics further This timely book brings together leading regional researchers to offer original research linking gender equality with economic policy reinforcing the agenda from a broad based perspective Publisher summary *Women, Work And Welfare In The Middle East And North Africa: The Role Of Socio-demographics, Entrepreneurship And Public Policies* Massoud Karshenas, Nadereh Chamlou, 2016-01-07 In the aftermath of the Arab Spring and in light of socio economic and geopolitical challenges facing governments old and new women s rights and empowerment have gained new urgency and relevance Groups in power or groups contesting for power are more conservative than expected and there are serious threats to roll back some of the gains women had achieved over the past 20 30 years on economic and social fronts The global gender debate has neglected the economic dimension of women s empowerment and a great deal of debate and interest among researchers is needed to push the topics further This timely book brings together leading regional researchers to offer original research linking gender equality with economic policy reinforcing the agenda from a broad based perspective

Arab Dawn Bessma Momani, 2015-11-26 In the West news about the Middle East is dominated by an endless stream of reports and commentary about civil war sectarian violence religious extremism and economic stagnation But do they tell the full story For instance who knew that university enrolment in the war torn Palestinian territories exceeds that of Hong Kong

or that more than a third of Lebanese entrepreneurs are women Change is on its way in the Middle East argues Bessma Momani and its cause is demographic Today one in five Arabs is between the ages of fifteen and twenty four Young optimistic and increasingly cosmopolitan their generation will shape the region s future Drawing on interviews surveys and other research conducted with young people in fifteen countries across the Arab world Momani describes the passion for entrepreneurship reform and equality among Arab youth With insightful political analysis based on the latest statistics and first hand accounts Arab Dawn is an invigorating study of the Arab world and the transformative power of youth

**The Societies of the Middle East and North Africa** Sean Yom,2019-05-17 This new textbook explores the societies and populations of the Middle East and North Africa Presenting original chapters written by the world s leading Middle East scholars it analyzes the social fabric of the region s varied countries to uncover the organizing structures human vulnerabilities and dynamic forces that shape everyday lives The volume can be used in conjunction with The Government and Politics of the Middle East and North Africa textbook for a comprehensive overview of the region Whether used as a companion text or a standalone volume this work provides the historical and cultural context necessary for understanding the peoples inhabiting Arab world Israel Turkey and Iran since the early twentieth century Linking past to present to future it also ascertains the ongoing developmental trajectories of these societies including their overall stability and prosperity The chapters are clearly structured and contain insightful case studies illustrative photographs and visualized data They also end with discussion questions and annotated bibliographies to help spark further research Among the rich topics covered are the following Rural life Civil society and personal identities Economic challenges oil legacies environmental harm Religious movements women and gender and youth politics The Societies of the Middle East and North Africa is written in an accessible way prioritizing social cultural and economic dimensions As such this textbook provides a comprehensive introduction to the field and will be invaluable to students of Middle Eastern politics and society as well as sociology history economics and anthropology

**Weaponized Marketing** Lisa Merriam,Milton Kotler,2020-04-29 Because Islamic jihad wins through marketing Weaponized Marketing proposes to fight back with this marketing battle plan that uses the techniques that built the world s leading brands to succeed where military might and diplomacy have failed

Ecosystem Arabia Amir Hegazi,2020-03-21 Ecosystem Arabia is a must read for understanding what actually goes into the making of a robust startup and tech ecosystem It provides a real life snapshot into such an evolution in the Arab world It offers valuable insights from leading global experts on this critical and timely universal topic as well as a blueprint for how nations can more effectively foster innovation and prosperity KLAUS SCHWAB Founder and Executive Chairman of the World Economic Forum and Author of The Fourth Industrial Revolution Ecosystem Arabia does a remarkable job of enforcing my findings in Startup Communities and providing a well rounded case study of the Middle East and North Africa region or MENA It s an invaluable resource to ecosystem participants anywhere Brad Feld Co Founder of Techstars and Foundry Group and Author of Startup



Communities Building an Entrepreneurial Ecosystem in Your City Ecosystem Arabia captures the perspectives insights and ideas of over 100 of the most influential international thought leaders and experts on developing thriving startup and tech ecosystems as well as some of the most prominent public and private figures in the Arab world Through hundreds of hours of one on one interviews with key stakeholders including global and local leaders entrepreneurs investors incubators accelerators service providers media professionals educators policy makers and ministers it distills the key drivers of building a sustainable entrepreneurial ecosystem anywhere Amir Hegazi uses the Middle East and North Africa MENA region as his research laboratory and case study of a thriving ecosystem in the making His underlying findings however can be used in any environment to drive innovation and transformation Overall this book provides a principled well structured and practical approach to seeing and navigating such a complex topic using a comprehensive multi lens perspective that is unlike common methods Ecosystem Arabia provides a comprehensive blueprint of how communities cities and countries can approach nurturing and growing their own new knowledge based economies Whether you re a global minded entrepreneur or investor interested in tapping opportunities in MENA an educator or policy maker seeking a more holistic understanding of the inner workings of ecosystem development or an ecosystem builder looking to be more impactful this book is for you

**Bedouins into Bourgeois** Calvert W. Jones, 2017-06-01 How are state leaders adapting their citizen building strategies for globalization What outcomes are they achieving and why Bedouins into Bourgeois investigates an ambitious state led social engineering campaign in the United Arab Emirates where leaders aimed to encourage more entrepreneurial market friendly patriotic and civic minded citizens Extensive ethnography including interviews with a ruling monarch reveals the rulers reasoning and goals for social engineering Through surveys and experiments social engineering outcomes are examined as well as the reasons for these outcomes with surprising results This fascinating study illustrates how social engineering strategies that use nationalism to motivate citizens can have paradoxical effects increasing patriotism but unexpectedly discouraging or crowding out development friendly mind sets **Looking East** Shirzad Azad, 2020-05-01 Know yourself that s great advice but how do we get there In a lively conversation about the meaning of life three characters explore a wide range of concepts including friendship and love self discipline and self respect trust and justice **Icarus** Brian Brivati, 2021-07-20 In 2017 Arif Naqvi and The Abraaj Group were on the brink of changing the world of private equity Abraaj was a pioneer of impact investing it had helped transform communities and companies across the world by financing healthcare education and clean energy projects and it was about to close a new fund worth 6 billion But then it all came crashing down On 10 April 2019 after landing at London Heathrow Naqvi was arrested on fraud charges He is facing extradition to the United States and a prison sentence of up to 291 years if he is found guilty The dominant media narrative has painted Naqvi as a thief and fraudster the key man in an organised criminal conspiracy But in this explosive book which is based on extensive research and interviews Brian Brivati investigates how things are not quite what they seem Icarus

explores how Abraaj found itself caught in the middle of a geopolitical war between the United States and China and when it would not back down economic hitmen tried to wipe it out

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