

BUYERS GUIDE

IMPORTANT: Spoken promises are difficult to enforce. Ask the dealer to put all promises in writing. Keep this form.

VEHICLE MAKE _____ MODEL _____ YEAR _____ VIN NUMBER _____

DEALER STOCK NUMBER (Optional) _____

WARRANTIES FOR THIS VEHICLE:

☐ **AS IS - NO WARRANTY**

YOU WILL PAY ALL COSTS FOR ANY REPAIRS. The dealer assumes no responsibility for any repairs regardless of any oral statements about the vehicle.

☐ **WARRANTY**

- ☐ **FULL** ☐ **LIMITED WARRANTY.** The dealer will pay _____% of the labor and _____% of the parts for the covered systems that fail during the warranty period. Ask the dealer for a copy of the warranty document for a full explanation of warranty coverage, exclusions, and the dealer's repair obligations. Under state law, "implied warranties" may give you even more rights.

SYSTEMS COVERED:

DURATION:

- ☐ **SERVICE CONTRACT.** A service contract is available at an extra charge on this vehicle. Ask for details as to coverage, deductible, price, and exclusions. If you buy a service contract within 90 days of the time of sale, state law "implied warranties" may give you additional rights.

PRE PURCHASE INSPECTION: ASK THE DEALER IF YOU MAY HAVE THIS VEHICLE INSPECTED BY YOUR MECHANIC EITHER ON OR OFF THE LOT.

SEE THE BACK OF THIS FORM for important additional information, including a list of some major defects that may occur in used motor vehicles.

Used Car Buyers Guide

Consumer Reports Books Editors



Used Car Buyers Guide :

How to Buy a Used Car Ezekiel Fierce Zeke, 2020-09-14 DO NOT BUY A USED VEHICLE UNTIL YOU HAVE READ THIS VERY SHORT AND SIMPLE BOOK THESE STRATEGIES AND TACTICS ARE EASY TO REMEMBER AND CAN BE USED FOR A LIFETIME INTRODUCTION OVERVIEW AND WHAT YOU WILL LEARN IN THIS BOOK GET THE BEST PRICE AND OR THE BEST PAYMENT TERMS AND OR THE BEST INTEREST RATES AND OR THE BEST CONTRACT TERMS AND OR A GREAT WARRANTY AND OR INSURE YOU GET A QUALITY VEHICLE THAT WILL SERVE YOU WELL FOR A LONG TIME IN THIS BOOK ARE SOME SIMPLE AND QUICK MUST KNOW CONCEPTS FOR A CAR BUYER TO UNDERSTAND TO BE ABLE TO PURCHASE A VEHICLE FROM A DEALER AND OR A PRIVATE PARTY SELLER TO GET THE BEST PRICE AND OR TO GET THE BEST PAYMENT TERMS AND OR TO GET THE BEST INTEREST RATES AND OR TO GET THE BEST CONTRACT TERMS AND OR TO GET A GREAT WARRANTY AND OR TO INSURE A QUALITY VEHICLE THAT WILL SERVE YOU WELL FOR A LONG TIME This very short book will give you the ABSOLUTE confidence from the beginning to the end of the car buying process of how to go out and purchase a vehicle and save thousands of dollars and receive a quality vehicle that will serve you well for a long time This book is ABSOLUTELY the way to minimize the price you pay for a vehicle and or how to get the best payment terms and an ABSOLUTE way to minimize the interest rate and an ABSOLUTE way to get closer to the terms you want and an ABSOLUTE way to get a great warranty and an ABSOLUTE way to insure a quality vehicle in any car buying deal If you do not know these concepts and car buying tips you will CERTAINLY pay more for the price of the vehicle and or payments will be higher and or the interest rate on the vehicle will be higher and or the other terms will CERTAINLY work against you and or you will not get a warranty and or you could possibly buy a PROBLEM VEHICLE FURTHER this book is short and straight to the point This book is also very simple to follow and all the concepts are disclosed in a way that is manageable so you can master them easily and quickly and commit them to your memory or strategy and go into the car buying process with extreme CONFIDENCE and get a great deal By now we all are aware that Dealers Dealerships Sales People and Sellers of vehicle s make more when they sale the vehicle at a higher price There is no secret that the seller s whole motivation is to sell you the vehicle at the highest price possible and or at the highest interest rates possible and or on the seller s terms It is a very common practice in dealerships that the higher the sales person sales the vehicle for the higher the sales person s commission The higher the interest rate the higher the sales person s commission The more the sales person can convince you to sign the contract closer to his terms the higher the sales person s commission Therefore it should not be a surprise to you that you need to gain the most knowledge you can to offset the sales person s strategies and tactics and save yourself some money Money that you can use for other things This is just common sense The concepts and the explanations of these concepts will CERTAINLY put you at a better advantage and keep the Sales Person from eating you alive These concepts are a MUST KNOW This book entails a very concise and short but thorough straight to the point step by

step guide on how to successfully get a good deal on a vehicle Directly below are 12 SIMPLE and QUICK MUST KNOW concepts to understand to be able to get the best PRICE deal and or payment terms and or the best interest rates and or the best contract terms and or to insure you receive a quality used vehicle AGAIN THESE STRATEGIES AND TACTICS ARE EASY TO REMEMBER AND CAN BE USED FOR A LIFETIME Please read the concepts below Then continue reading and the following pages will explain and expound on each concept and what each means in detail so you understand each 1 TRUSTING THE SELLER IS A BIG KEY IF AT ALL POSSIBLE MAKE SURE **Used Car Buyers Guide** Motor (New York, N.Y.),1975 **Buying a Used Car** ,1998 **Motor Official Used Car Buyers Guide** ,1975 *How to Inspect ANY Used Car Or Truck!* John Martin,2017-11 FREE e book with purchase of paperback E book includes over 150 color photos How to Inspect ANY Used Car or Truck A Used Car Buyer s Guide will teach you the tricks used by professional mechanics to inspect a used vehicle before you purchase it Using descriptive text and over 150 detailed photos this buyers guide will show you how to differentiate between a car with major problems and a car with normal wear and tear Then the guide will help you make a list of maintenance items and repairs that will be needed in the near future A list that you can bargain with during price negotiations The book will show you tips on finding flood damaged cars lemons and cars that have been destroyed in wrecks fixed and put back on the road How to Inspect Any Used Car or Truck will teach you just what you need to know about the workings of an automobile and where to look for the problems This inspection process can be done on site and is non invasive The only things you will need for your inspection is a flashlight a small mirror and something to lay or kneel on The author has 15 years of experience as an ASE Master Mechanic and has written this guide so that anyone can thoroughly inspect any used vehicle Even if you have never checked your oil level or air pressure in your tires this guide will give you the knowledge and wisdom to inspect any used car or truck You can keep this guide to help friends and family members inspect potential vehicles before they purchase This guide will not only save you a fortune on car repairs by helping you avoid the true money pits but will also make you a smarter consumer and more knowledgeable about car repairs so you don t get taken by dishonest used car dealers and mechanics **Smart Buyers Guide to Used Cars** Magnus Berg,2025-08 Smart Buyers Car Guide Make Your Next Car Purchase a Confident One Are you tired of shady sellers overpriced vehicles and the anxiety that comes with buying a used car The Smart Buyers Car Guide is here to level the playing field Whether you re a first time buyer or someone who s been burned before this guide teaches you how to inspect research and negotiate like a pro without needing to be a mechanic Learn how to spot hidden issues read seller signals and avoid the most common and costly mistakes buyers make Inside you ll discover Step by step checklists for every stage of the buying process Real world examples to help you assess deals quickly What to say and what not to during negotiations How to buy with both logic and instinct and not regret it later This is not just a guide it s a mindset shift for smart confident car buyers Stop guessing Start knowing Save money Avoid regret Own your decision Buy the Smart Buyers Car Guide today and drive away with confidence

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highest interest rates possible and or on the seller's terms. It is a very common practice in dealerships that the higher the sales person sales the vehicle for the higher the sales person's commission. The higher the interest rate the higher the sales person's commission. The more the sales person can convince you to sign the contract closer to his terms the higher the sales person's commission. Therefore it should not be a surprise to you that you need to gain the most knowledge you can to offset the sales person's strategies and tactics and save yourself some money. Money that you can use for other things. This is just common sense. The concepts and the explanations of these concepts will CERTAINLY put you at a better advantage and keep the Sales Person from eating you alive. These concepts are a MUST KNOW. This book entails a very concise and short but thorough straight to the point step by step guide on how to successfully get a good deal on a vehicle. Directly below are 12 SIMPLE and QUICK MUST KNOW concepts to understand to be able to get the best PRICE deal and or the best interest rates and or the best terms and or to insure you receive a quality used vehicle. Please read the concepts below. Then continue reading and the following pages will explain and expound on each concept and what each means in detail so you understand each. 1 TRUSTING THE SELLER IS A BIG KEY IF AT ALL POSSIBLE MAKE SURE THE SELLER IS SOMEONE YOU CAN TRUST IF THE SELLER IS SOMEONE YOU DO NOT TRUST IT MAY BE IN YOUR BEST INTEREST NOT TO BUY THE USED VEHICLE IN SOME CIRCUMSTANCES. THIS IS KEY 2 MAKE SURE THE VEHICLE IS WHAT YOU NEED AND OR WANT IN YOUR OWN MIND BEFORE STARTING THE NEGOTIATING PROCESS 3 MAKE SURE THE CAR IS SOLID AND IN GOOD MECHANICAL CONDITION BEFORE YOU START THE NEGOTIATING PROCESS 4 HAVE OTHER VEHICLES THAT YOU ARE ALSO COMPARING OR AT LEAST ACT AS THOUGH YOU HAVE OTHER VEHICLES THAT YOU ARE COMPARING 5 DO NOT EXPOSE HOW MUCH MONEY OR FINANCING YOU HAVE TOO SOON. THIS D

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New Cars & Trucks Buyer's Guide, 2006

Consumer Reports Used Car Buying Guide Consumer Reports Books Editors, 2001-02 Consumer Reports Used Car Buying Guide gives shoppers comprehensive advice on more than 200 models including reliability histories for 1992-1999 models of cars SUVs minivans and pickup trucks. 225 photos charts.

Complete Guide to Used Cars Consumer Guide, Consumer Guide Editors, 2000-05 Buying a used vehicle is a great way to save money if you buy the right one. Complete Guide to Used Cars features 212 profiles that include driving impressions current price ranges major specifications service

history safety recalls fuel economy estimates repair costs and trouble spots Produced by the Auto Editors of Consumer Guide it also offers Best Buys in each vehicle category to make choosing the right car truck sport utility vehicle or minivan easy

Book jacket **The Car Buying Guide** Greg Mason, 2013 New Car Buying Guide Helps Consumers Get Insider Tips On How To Buy A Car For Less How do you buy a car is a common question that most people have no idea on the best way to answer Knowing how to buy a used car or even a new one for that matter can mean the difference between going home happy or leaving the dealership with empty pockets Generally the second biggest purchase in a person's life is buying a car It can also turn out to be one of the most expensive mistakes you could ever make Most people that are in the market to buy a new car struggle with the idea of dealing with dealers and salespeople In fact the average car buyer pays about 20% more than they need to when you factor in financing mistakes undervalued trade ins and inflated sticker prices Because most people only buy a car every few years it is difficult for them to gain the experience needed to avoid all of the traps that are out there They have countless questions to which they must know the answers before they go Questions such as should you reveal your monthly payment amount Leasing it sounds good but is it really a good deal Should I trade or sell it myself Will it help to buy from a friend in the business A new independent car buying guide entitled *The Car Buying Guide How to Buy a Car Without Getting SCREWED OVER* has just been released to help consumers navigate the complex process of buying a car Author Greg Mason has put together an extensive collection of tips on buying a car and resources to educate car buyers about the numerous profit streams car dealers use to exploit their customers Each chapter of *The Car Buying Guide* covers a different angle of the buying process Mason not only educates his readers on the ways banks and car dealerships profit from selling cars but he also provides the best ways to avoid paying too much on financing dealer fees and of course the price of the car itself *The Car Buying Guide* is different from all other car buying books in that it has a little something that most others don't That little something is the information you need to get to a rock bottom price on the car of your dreams with the least amount of effort in the shortest time possible Furthermore *The Car Buying Guide* is written strictly and uniquely from the buyer's perspective which puts the consumer in the driver's seat **1997 Used Car Buying Guide** Consumer Reports, 1997-03 This specialty buying guide presents easy to use historical profiles of some 200 models cars trucks minivans sport utility vehicles giving readers a comprehensive view of each model as a used car **The Insider's Guide to Buying a New Or Used Car** Burke Leon, Stephanie Leon, 1993 Hundreds of tips in easy to use checklist format from a veteran insider

User Car Buying Guide 1994 Consumer Reports, 1994 With the average price of a new car now exceeding 16 000 this guide fully updated and revised annually provides consumers with the kinds of information needed to make the best choices evaluating a used car's fuel economy and performance level as well as its overall quality and repair record *Smart Buyer's Guide to Buying Or Leasing a Car* Rik Paul, David Champion, 2005 A step by step guide to getting the right car at the best price explores a wide range of available financing options discussing the buy versus lease alternative the ins and outs of

vehicle pricing and the negotiation process and dealership experience **ULTIMATE GUIDE TO USED CAR BUYING.**
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TEST DRIVING GENERAL TO DO LIST NOT FORGETTING IT LETS YOU IN ON SECRETS TRICKS USED BY VEHICLE
MANUFACTURERS AND CAR DEALERS TO SELL CARS Consumer Reports Used Car Buying Guide 2003 Consumer
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