



INVESTOR FACT SHEET

**SNAP-ON
INCORPORATED**
2ND QUARTER 2020

SNA
LISTED
NYSE

SNAP-ON VALUE CREATION

- Principles & Processes
- We Apply Daily to Create Value
- Safety
- Quality
- Customer Connection
- Innovation
- Rapid Continuous
- Improvement

AT A GLANCE

- Founded on Innovation in 1920
- Unique brand strength
- Serves customers in over 130 countries around the world
- 12,600 associates worldwide
- 2019 net sales: \$3.7 billion
- NYSE: SNA / S&P 500
- \$8.7 billion Market Cap
- 3.0% Cash Dividend Yield; dividends paid consecutively since 1939
- Credit Ratings:
 - S&P A-
 - Moody's A2
 - Fitch A

ABOUT SNAP-ON INCORPORATED

Snap-on makes work easier for serious professionals in critical industries around the world, providing unique productivity solutions including tools, equipment, diagnostics, repair information and systems solutions. In the automotive garage and beyond, the legendary Snap-on brand conveys a badge of professionalism, delivering confidence to those performing critical tasks where second best is not an option. Products and services are sold through the company's franchisee, company-direct, distributor and internet channels. Founded in 1920, Snap-on is a \$3.7 billion, S&P 500 company headquartered in Kenosha, Wisconsin, and its shares are traded on the New York Stock Exchange under the ticker symbol SNA.

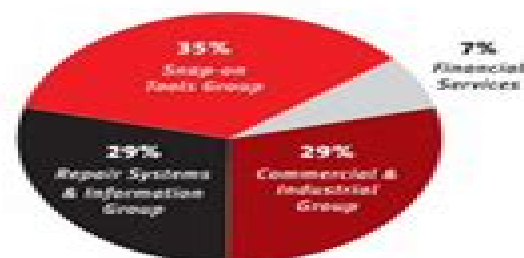
UNIQUE VALUE PROPOSITION FOR PROFESSIONALS PERFORMING CRITICAL TASKS

Snap-on began with the development of the original Snap-on interchangeable socket set in 1920. Later, Snap-on pioneered mobile tool distribution, where fully stocked vans sold to professional vehicle repair technicians at their places of business.

For decades, we were viewed, and we viewed ourselves, primarily as a tool company selling through vans to vehicle repair technicians — something we have always done very well, and continue to do very well today. *Today, we define our value proposition more broadly, reaching beyond the garage. Snap-on today supports serious professionals in critical industries — inside and outside vehicle repair — by delivering a broad array of solutions to make work easier.*

ORGANIZED TO REACH OUR PRIMARY CUSTOMERS

2019 revenues by segment



DIVIDENDS

Since 1939, Snap-on has paid consecutive quarterly cash dividends, without interruption or reduction — a claim few public companies can make. Snap-on's dividend is an important component of total return to shareholders and an essential part of our capital allocation strategy. In November 2019, the Board of Directors approved an 13.7% increase in our dividend, underscoring our commitment to create long-term value for our shareholders.

GROWTH STRATEGY

Snap-on is positioned for the future with favorable vehicle population trends, increasing vehicle complexity, growing demand in emerging markets and significant opportunities in industries outside of vehicle repair. To capitalize on these opportunities, we are investing strategically in these wide runways for growth in order to *reach more professionals*:

- Enhance the franchise network to reach more vehicle repair technicians
- Expand in the garage with shop owners and managers
- Extend to critical industries
- Build in emerging markets where vehicle repair and critical industries are in early stages

Snap On Tools Investor Report

**United States. Securities and
Exchange Commission**

A red circular graphic with a gradient, appearing as a partial circle or a thick arc, located to the right of the SEC text box.

Snap On Tools Investor Report:

Reviewing **Snap On Tools Investor Report**: Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is really astonishing. Within the pages of "**Snap On Tools Investor Report**," an enthralling opus penned by a very acclaimed wordsmith, readers set about an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve into the book's central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

http://www.frostbox.com/results/browse/default.aspx/Stihl_Ms_370_Manual.pdf

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