



INVESTOR FACT SHEET

**SNAP-ON
INCORPORATED**
2ND QUARTER 2020

SNA
LISTED
NYSE

SNAP-ON VALUE CREATION

- Principles & Processes
- We Apply Daily to Create Value
- Safety
- Quality
- Customer Connection
- Innovation
- Rapid Continuous
- Improvement

AT A GLANCE

- Founded on Innovation in 1920
- Unique brand strength
- Serves customers in over 130 countries around the world
- 12,600 associates worldwide
- 2019 net sales: \$3.7 billion
- NYSE: SNA / S&P 500
- \$8.7 billion Market Cap
- 3.0% Cash Dividend Yield; dividends paid consecutively since 1939
- Credit Ratings:
 - S&P A-
 - Moody's A2
 - Fitch A

ABOUT SNAP-ON INCORPORATED

Snap-on makes work easier for serious professionals in critical industries around the world, providing unique productivity solutions including tools, equipment, diagnostics, repair information and systems solutions. In the automotive garage and beyond, the legendary Snap-on brand conveys a badge of professionalism, delivering confidence to those performing critical tasks where second best is not an option. Products and services are sold through the company's franchisee, company-direct, distributor and internet channels. Founded in 1920, Snap-on is a \$3.7 billion, S&P 500 company headquartered in Kenosha, Wisconsin, and its shares are traded on the New York Stock Exchange under the ticker symbol SNA.

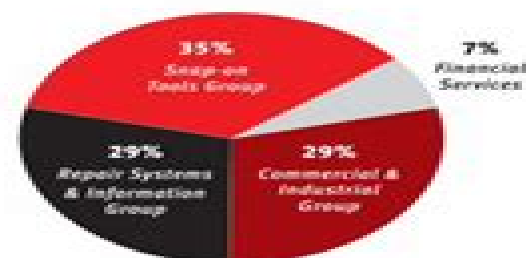
UNIQUE VALUE PROPOSITION FOR PROFESSIONALS PERFORMING CRITICAL TASKS

Snap-on began with the development of the original Snap-on interchangeable socket set in 1920. Later, Snap-on pioneered mobile tool distribution, where fully stocked vans sold to professional vehicle repair technicians at their places of business.

For decades, we were viewed, and we viewed ourselves, primarily as a tool company selling through vans to vehicle repair technicians — something we have always done very well, and continue to do very well today. *Today, we define our value proposition more broadly, reaching beyond the garage. Snap-on today supports serious professionals in critical industries — inside and outside vehicle repair — by delivering a broad array of solutions to make work easier.*

ORGANIZED TO REACH OUR PRIMARY CUSTOMERS

2019 revenues by segment



DIVIDENDS

Since 1939, Snap-on has paid consecutive quarterly cash dividends, without interruption or reduction — a claim few public companies can make. Snap-on's dividend is an important component of total return to shareholders and an essential part of our capital allocation strategy. In November 2019, the Board of Directors approved an 13.7% increase in our dividend, underscoring our commitment to create long-term value for our shareholders.

GROWTH STRATEGY

Snap-on is positioned for the future with favorable vehicle population trends, increasing vehicle complexity, growing demand in emerging markets and significant opportunities in industries outside of vehicle repair. To capitalize on these opportunities, we are investing strategically in these wide runways for growth in order to *reach more professionals*:

- Enhance the franchise network to reach more vehicle repair technicians
- Expand in the garage with shop owners and managers
- Extend to critical industries
- Build in emerging markets where vehicle repair and critical industries are in early stages

Snap On Tools Investor Report

O García



Snap On Tools Investor Report:

Unveiling the Magic of Words: A Review of "**Snap On Tools Investor Report**"

In a global defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their power to kindle emotions, provoke contemplation, and ignite transformative change is truly awe-inspiring. Enter the realm of "**Snap On Tools Investor Report**," a mesmerizing literary masterpiece penned with a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve to the book is central themes, examine its distinctive writing style, and assess its profound impact on the souls of its readers.

<http://www.frostbox.com/data/Resources/index.jsp/The%20Last%20Illusion%20Molly%20Murphy%20Mysteries.pdf>

Table of Contents Snap On Tools Investor Report

1. Understanding the eBook Snap On Tools Investor Report
 - The Rise of Digital Reading Snap On Tools Investor Report
 - Advantages of eBooks Over Traditional Books
2. Identifying Snap On Tools Investor Report
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Snap On Tools Investor Report
 - User-Friendly Interface
4. Exploring eBook Recommendations from Snap On Tools Investor Report
 - Personalized Recommendations
 - Snap On Tools Investor Report User Reviews and Ratings
 - Snap On Tools Investor Report and Bestseller Lists

5. Accessing Snap On Tools Investor Report Free and Paid eBooks
 - Snap On Tools Investor Report Public Domain eBooks
 - Snap On Tools Investor Report eBook Subscription Services
 - Snap On Tools Investor Report Budget-Friendly Options
6. Navigating Snap On Tools Investor Report eBook Formats
 - ePub, PDF, MOBI, and More
 - Snap On Tools Investor Report Compatibility with Devices
 - Snap On Tools Investor Report Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Snap On Tools Investor Report
 - Highlighting and Note-Taking Snap On Tools Investor Report
 - Interactive Elements Snap On Tools Investor Report
8. Staying Engaged with Snap On Tools Investor Report
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Snap On Tools Investor Report
9. Balancing eBooks and Physical Books Snap On Tools Investor Report
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Snap On Tools Investor Report
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Snap On Tools Investor Report
 - Setting Reading Goals Snap On Tools Investor Report
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Snap On Tools Investor Report
 - Fact-Checking eBook Content of Snap On Tools Investor Report
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning

- Utilizing eBooks for Skill Development
- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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