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Neil Flanagan



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design And probably the best person you could learn the secrets to success from is a salesperson who once struggled but figured out the answers for himself A salesperson's income be it big or small is based on his or her mind set Daily the salesperson must enter the lion's den of business to convince total strangers to exchange their money for goods and services And daily the salesperson must overcome his or her fears and the punishing sting of rejection Winners take all in this field The most accomplished earn staggering incomes develop rewarding networks of friends and live the American dream This message isn't about learning how to sell No it's about discovering Tom Hopkins decades worth of hard won success secrets to create your ideal life and unlimited opportunities for more fun and advancement **The Official Guide to Success**

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