

Lesson - 3
Proposal/Offer & Acceptance

Definition: Sec.2 (a)

"When one person signifies to another his willingness to do or to abstain from doing anything, with a view to obtaining the assent of the other to such act or abstinence he is said to make a proposal".

From the above definition of proposal, the following features emerge:-

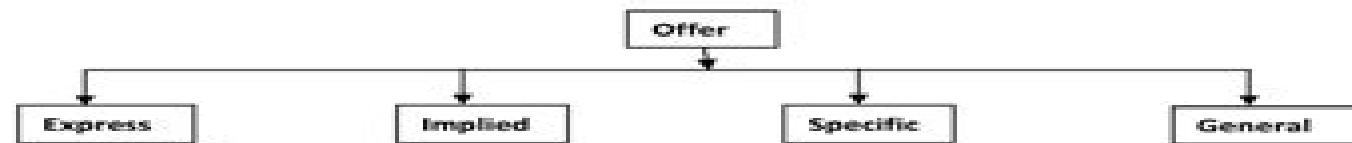
It must be an expression of willingness to do or to abstain from doing something - Thus, it may involve a 'positive act' or an abstinence' (refrain from doing).

Example

- *Positive Act:* 'A' offers to sell his car to 'B' for Rs. 1,00,000
- *Abstinence:* 'A' offers not to file a suit against 'B' if the latter pays 'A' the outstanding amount of Rs. 1,00,000.

1. It must be made to another person. There can be no 'proposal' by a person to himself
2. It must be made with a view to obtain the assent of that other person to such act or abstinence. Thus, a mere Statement of intention is not a proposal.
3. The offer must be definite
4. The offer must be communicated to the offeree.
5. The person making the offer is called the "offeror" or the "proposee" and the person to whom it is made is called the "offeree".

Kinds of Offer



Express / Implied

An offer, which is expressed by words, written or spoken, is called an express offer. An offer expressed by conduct is an "implied offer".

Example

Express Offer: 'A' offers to sell his car to 'B' for Rs. 1,00,000.

Implied Offer: When a transport company runs a bus on a particular route, it is an implied offer from Transport Company to carry passengers for a certain fare.

Specific / General

An offer made to a specific person or a particular group of persons is called a Specific offer. It can be accepted only by that person or that 'particular group to whom it is made'.

Example

"A" offered to buy certain goods from "B". The offer is to a definite person "B". Therefore, a purchase from "X" instead of "B", will not give rise to a valid contract (*Boulton Vs Jones*).

An offer made to the world at large or public in general is a general offer. It can be accepted by anyone who fulfills the terms of the offer (*Carlill Vs Carbolic Smoke Ball Co*).

Virtual Business Lesson 3 Answers

Crystal Panek

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order to establish technical prerequisites for efficient electronic business and education on the Internet appropriate system support is needed as a vital condition for maximization of both short term and long term profits Electronic Business and Education Recent Advances in Internet Infrastructures discusses current research topics in the domain of system support for e business and e education on the Internet and stresses the synergistic interaction of these two components Attention is given to both scientific and engineering issues Electronic Business and Education Recent Advances in Internet Infrastructures is suitable as a secondary text for a graduate level course and as a reference for researchers and practitioners in industry particularly in the area of e business and e education on the Internet There is no longer any question that the Internet and electronic communication are the major new tools for collaborative advances in the creation of new knowledge and in future learning Excerpt from Foreword by Robert C Richardson Nobel Laureate 1996 Cornell University USA

Outlook 2002 McGraw-Hill Education,Thomas Cain,1999-07 This book is written to help you master Microsoft Outlook for Windows The text takes you step by step through the Outlook features that you re likely to use in both your personal and business life Pref

[Windows Operating System Fundamentals](#) Crystal Panek,2019-10-24 A clear and concise resource the ideal guide to Windows for IT beginners Windows Operating System Fundamentals covers everything you need to know about Windows 10 Learn to master the installation process and discover the cool new features of Windows 10 including Edge Cortana and more And because this book follows the Windows Server Operating System Fundamentals MTA Certification it is perfect for IT professionals who are new to the industry and need an entry point into IT certification This book covers the basics of the Windows operating system from setting up user accounts to using the start menu running applications and setting up internet access You ll be prepared to upgrade a computer to Windows 10 and to master the basic

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Resources in Education ,2001 **Higher Education in Virtual Worlds** Charles Wankel,Jan Kingsley,2009-11-23 Targeted at educators and researchers wishing to use virtual environments in their teaching practice this work provides practical advice specifically for educators in higher education It focuses on the use of Second Life a free readily accessible virtual world which is increasingly being used for both formal and informal learning **The New York Times Magazine** ,2003 **Predictable Profits** Stu McLaren,2025-02-11 Launch grow and scale your membership business What if you could stop chasing one off sales and build a business that pays you consistently month after month In Predictable Profits membership expert Stu McLaren pulls back the curtain on how to create a thriving membership business that doesn t just bring in revenue but does so predictably allowing you to focus on what truly matters Drawing on nearly two decades of membership experience Stu shares Three telltale signs that you have a perfect market for a membership site How to effortlessly attract new members even if you don t like to sell Why closing your doors will lead to faster and more explosive growth in your membership A simple blueprint for creating irresistible content that keeps your members coming back for more What to do in the first 30 days to triple the lifetime value of your members Predictable Profits is packed with real life success stories actionable insights and all the inspiration you need to build a membership site that does more than just

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Board,2023-06-19 Benefits of the product Crisp Revision Concepts Review Mind Maps offer bite sized and just in time revision tools Extensive Practice with 2000 Previous Years questions based on 3 difficulty levels Valuable Exam Insights Exam wise weightage analysis of questions Concept Clarity Easy to Grasp theory complemented by Solved examples 100% Exam Readiness with fully solved previous years questions of different competitive examinations Learning Objectives Outlines what aspirant should understand or be able to achieve after the course Expert Tips Helps you get expert knowledge to master the Quantitative Aptitude and General English in your first attempt

Handbook of Research on Teaching

With Virtual Environments and AI Panconesi, Gianni, Guida, Maria,2021-02-19 The increasingly pervasive use of digital technology has catapulted society into an interconnected world where the natural boundaries between humankind and machine virtual and real individual and community have become less perceptible As individuals interact with different digital technologies they must build a digital intelligence which must be further cultivated as it is a key competency for the future of school and work Digital intelligence includes understanding the mutual strengths between people and technology as well as developing an awareness in the use of digital tools in order to avoid common threats such as cyberbullying addiction to video games techno stress and more As adolescents continue to engage with virtual reality and 3D virtual worlds where the online and offline overlap and coincide it is important to build this intelligence as well as utilize these technologies to promote successful learning The Handbook of Research on Teaching With Virtual Environments and AI explores the new personalized educational opportunities that are available with digital technology and virtual environments that can be used within education This book focuses on the use of these tools and how to navigate the use of new technologies such as AI and virtual environments for educational practices While highlighting topics such as virtual worlds game based learning intelligent tutoring augmented reality and more this book is ideal for teachers administrators technologists educational software developers IT specialists practitioners researchers academicians and students interested in how virtual environments and AI are being implemented in teaching practices

Text Book of Digital Marketing Avijit Kumar Roy,Aritra Kumar

Roy,2024-04-10 Learn the basic fundamentals of digital marketing and help grow your business or career About this course Master the basics of digital marketing There are 7 Focus areas having 26 modules to explore packed full of practical exercises and real world examples to help you turn knowledge into action

Virtual Immersive and 3D Learning

Spaces: Emerging Technologies and Trends Hai-Jew, Shalin,2010-09-30 Virtual Immersive and 3D Learning Spaces

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