

Sales Trend Analysis

For the rolling 12 months ended 06/25/2018

Rolling Year

All

Month

All

Sales CY

\$905.1K✓
(+1.2%)

Gross Profit CY

\$211.4K✓
(+11.8%)

New Customers CY

21✓

Sales Monthly Trend

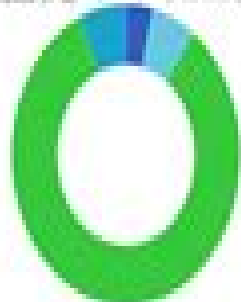
Rolling Year 2017 2018 Gross Profit % (CY)



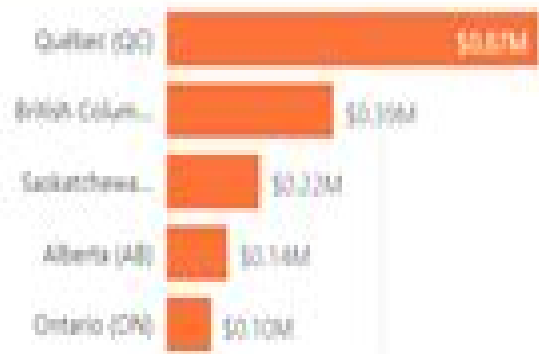
Quotes & Estimates

Won Draft Expired Lost

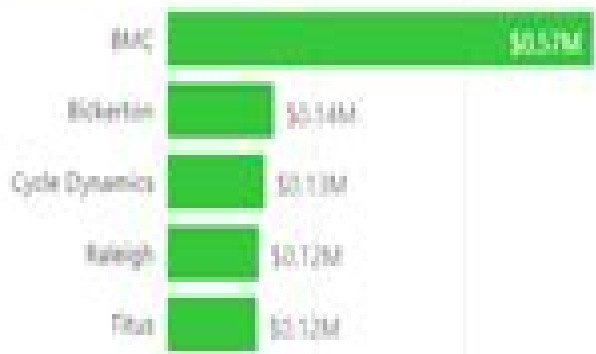
\$8,186.3 (7%) \$4,817.3 (4%)



Top 5 Sales by Region



Top 5 Sales by Customer



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United States. Congress. House



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